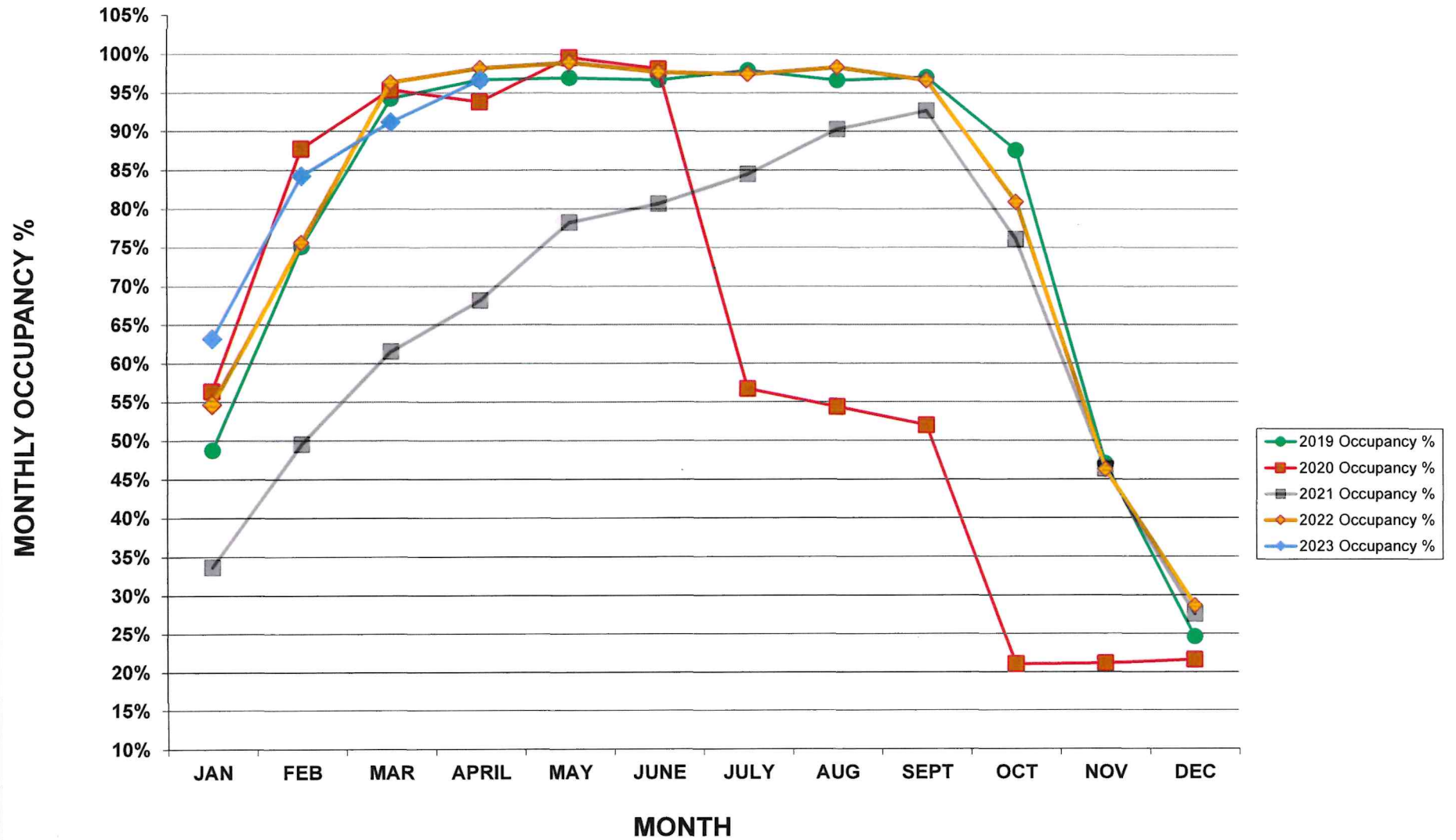


NC FW HSNG CENTERS - OCCUPANCY ANALYSIS



CALIFORNIA HUMAN DEVELOPMENT CORPORATION
NAPA COUNTY FARMWORKER HOUSING CENTERS
OCCUPANCY REPORT
FY 2022/2023

For the period of: 7/1/2022 through 4/30/2023

PLAN	TOTALS ALL SITES	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
2022-23	Available Capacity - Nights	5,580	5,580	5,400	5,580	5,400	1,980	3,780	5,040	5,580	5,400	5,580	5,400	60,300
	Scheduled Capacity - Nights	5,580	5,580	5,400	5,580	4,080	1,860	3,720	4,740	5,580	5,400	5,580	5,400	58,500
	Scheduled Occupancy %	90%	90%	90%	83%	68%	90%	80%	75%	85%	90%	90%	90%	85%
	Monthly Projected Nights	5,022	5,022	4,860	4,650	2,760	1,674	2,976	3,555	4,743	4,860	5,022	4,860	50,004
	YTD Projected Nights	5,022	10,044	14,904	19,554	22,314	23,988	26,964	30,519	35,262	40,122	-	-	40,122
	Monthly Actual Nights	5,435	5,486	5,218	4,513	2,497	1,597	3,527	4,247	5,090	5,219	-	-	-
	YTD Actual Nights	5,435	10,921	16,139	20,652	23,149	24,746	28,273	32,520	37,610	42,829	-	-	42,829
(1)	YTD Actual Occupancy %	97%	98%	97%	93%	88%	88%	89%	89%	89%	90%	-	-	90%
(2)	YTD Projected - Occupancy %	90%	90%	90%	88%	85%	85%	85%	84%	84%	84%	-	-	84%
(3)	YTD Occupancy % to Projected	108%	109%	108%	106%	104%	103%	105%	107%	107%	107%	-	-	107%
(4)	Monthly Actual Occupancy %	97%	98%	97%	81%	61%	86%	95%	90%	91%	97%	-	-	97%
(5)	Monthly Projected Occupancy %	90%	90%	90%	83%	68%	90%	80%	75%	85%	90%	-	-	90%
(6)	Monthly Occupancy % to Projected	108%	109%	107%	97%	90%	95%	119%	119%	107%	107%	-	-	107%
	Rent Earned	76,090.00	82,290.00	78,270.00	67,695.00	37,455.00	23,955.00	52,905.00	63,705.00	76,350.00	78,285.00	-	-	637,000.00
	Rent Collected	76,801.00	85,271.00	77,160.00	71,670.00	33,585.00	20,835.00	55,305.00	67,395.00	82,467.00	75,555.00	-	-	646,044.00
	Deposits	65,170.00	91,227.00	71,255.00	74,820.00	42,015.00	20,340.00	50,250.00	67,395.00	81,197.00	66,115.00	-	-	629,784.00
	Change in Deposits in Transit	11,631.00	(5,956.00)	5,905.00	(3,150.00)	(8,430.00)	495.00	5,055.00	-	1,270.00	9,440.00	-	-	16,260.00
	YTD NCHA Approved Write Offs													
	Beginning Balance:	N/A	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	-	-	(3,207.75)
	YTD Deposits in Transit													
	Beginning Balance:	15.00	11,646.00	5,690.00	11,595.00	8,445.00	15.00	510.00	5,565.00	5,565.00	6,835.00	16,275.00	-	16,275.00
	YTD Accounts Receivable													
	Beginning Balance:	11,280.00	9,436.00	13,145.00	10,715.00	9,425.00	6,935.00	6,290.00	9,530.00	10,070.00	9,317.00	10,922.00	-	10,922.00
	YTD Prepaid Rents													
	Beginning Balance:	9,609.75	5,269.00	11,959.00	8,419.00	11,104.00	4,744.00	979.00	6,619.00	10,849.00	16,213.00	15,088.00	-	15,088.00
	Monthly Vacancy Loss - \$\$	-	-	-	3,675.00	5,640.00	1,155.00	-	-	2,205.00	-	-	-	-
	YTD Vacancy Loss - \$\$	-	-	-	3,675.00	9,315.00	10,470.00	10,470.00	10,470.00	12,675.00	12,675.00	-	-	12,675.00
	Monthly Vacancy Loss - Nights	-	-	-	245	376	77	-	-	147	-	-	-	-
	YTD Vacancy Loss - Nights	-	-	-	245	621	698	698	698	845	845	-	-	845
	Vacancy Loss based on Projected Occupancy by Site													

I certify that this report is a true and accurate presentation of actual occupancy and earned rent revenue during the reporting period and that these occupancy and earned rent figures were collected in accordance with the purpose and conditions of the contract referenced above.

 Santino Garcia May 10, 2023
Santino Garcia (May 10, 2023 11:26 PDT)

Santino Garcia, COO
California Human Development Corporation

 Kevin Flores 05/10/23

Prepared by: Kevin Flores, Admin Assist - Fiscal Analyst
California Human Development Corporation

- (1) YTD actual nights divided by YTD scheduled capacity nights
(2) YTD projected nights divided by YTD scheduled capacity nights
(3) YTD actual nights divided by YTD projected capacity nights

- (4) Monthly actual nights divided by scheduled capacity nights
(5) Monthly projected nights divided by monthly scheduled capacity nights
(3) Monthly actual nights divided by YTD projected capacity nights

**CALIFORNIA HUMAN DEVELOPMENT CORPORATION
NAPA COUNTY FARMWORKER HOUSING CENTERS
OCCUPANCY REPORT
FY 2022/2023**

For the period of: **7/1/2022** through **4/30/2023**

	CALISTOGA													
		JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
2022-23	Available Capacity - Nights	1,860	1,860	1,800	1,860	1,800	60	1,860	1,680	1,860	1,800	1,860	1,800	20,100
	Scheduled Capacity - Nights	1,860	1,860	1,800	1,860	1,140	-	1,860	1,680	1,860	1,800	1,860	1,800	19,380
	Scheduled Occupancy %	90%	90%	90%	80%	50%	0%	80%	75%	85%	90%	90%	90%	84%
	Monthly Projected Nights	1,674	1,674	1,620	1,488	570	-	1,488	1,260	1,581	1,620	1,674	1,620	16,269
	YTD Projected Nights	1,674	3,348	4,968	6,456	7,026	7,026	8,514	9,774	11,355	12,975			12,975
	Monthly Actual Nights	1,845	1,854	1,791	1,410	390	-	1,854	1,586	1,841	1,789	-	-	
	YTD Actual Nights	1,845	3,699	5,490	6,900	7,290	7,290	9,144	10,730	12,571	14,360			14,360
	YTD Actual Occupancy %	99%	99%	99%	93%	86%	86%	88%	89%	90%	91%			91%
	YTD Projected - Occupancy %	90%	90%	90%	87%	82%	82%	82%	81%	82%	83%			83%
	YTD Occupancy % to Projected	110%	110%	111%	107%	104%	104%	107%	110%	111%	111%			111%
	Monthly Actual Occupancy %	99%	100%	100%	76%	34%	N/A	100%	94%	99%	99%			99%
	Monthly Projected Occupancy %	90%	90%	90%	80%	50%	0%	80%	75%	85%	90%			90%
	Monthly Occupancy % to Projected	110%	111%	111%	95%	68%	N/A	125%	126%	116%	110%			110%
	Rent Earned	25,830.00	27,810.00	26,865.00	21,150.00	5,850.00	-	27,810.00	23,790.00	27,615.00	26,835.00	-	-	213,555.00
	Rent Collected	25,891.00	28,668.00	25,770.00	20,655.00	6,015.00	-	30,750.00	23,070.00	30,705.00	26,490.00			218,014.00
	Deposits	23,058.00	31,006.00	24,450.00	21,225.00	7,260.00	-	28,500.00	24,855.00	30,090.00	20,865.00	-	-	211,309.00
	Change in Deposits in Transit	2,833.00	(2,338.00)	1,320.00	(570.00)	(1,245.00)	-	2,250.00	(1,785.00)	615.00	5,625.00			6,705.00
	YTD NCHA Approved Write Offs													
	Beginning Balance:	N/A	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	-	-	(12.00)
	YTD Deposits in Transit													
	Beginning Balance:	-	2,833.00	495.00	1,815.00	1,245.00	-	2,250.00	465.00	1,080.00	6,705.00			6,705.00
	YTD Accounts Receivable													
	Beginning Balance:	266.00	1,750.00	2,682.00	2,572.00	1,657.00	772.00	772.00	1,522.00	2,152.00	2,377.00	1,927.00		1,927.00
									-	-	-			
	YTD Prepaid Rents													
	Beginning Balance:	24.00	1,557.00	3,327.00	2,142.00	732.00	12.00	12.00	3,702.00	3,612.00	6,927.00	6,132.00		6,132.00
	Monthly Vacancy Loss - \$\$	-	-	-	1,170.00	2,700.00	-	-	-	-	-			
	YTD Vacancy Loss - \$\$	-	-	-	1,170.00	3,870.00	3,870.00	3,870.00	3,870.00	3,870.00	3,870.00			3,870.00
	Monthly Vacancy Loss - Nights	-	-	-	78	180	-	-	-	-	-			
	YTD Vacancy Loss - Nights	-	-	-	78	258	258	258	258	258	258			258
	Vacancy Loss based on Projected Occupancy													

For the period of: **7/1/2022** through **4/30/2023**

	MONDAV													
		JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
2022-23	Available Capacity - Nights	1,860	1,860	1,800	1,860	1,800	60	1,860	1,680	1,860	1,800	1,860	1,800	20,100
	Scheduled Capacity - Nights	1,860	1,860	1,800	1,860	1,140	-	1,860	1,680	1,860	1,800	1,860	1,800	19,380
	Scheduled Occupancy %	90%	90%	90%	80%	50%	0%	80%	75%	85%	90%	90%	90%	84%
	Monthly Projected Nights	1,674	1,674	1,620	1,488	570	-	1,488	1,260	1,581	1,620	1,674	1,620	16,269
	YTD Projected Nights	1,674	3,348	4,968	6,456	7,026	7,026	8,514	9,774	11,355	12,975			12,975
	Monthly Actual Nights	1,742	1,802	1,713	1,321	374	-	1,673	1,609	1,815	1,730	-	-	
	YTD Actual Nights	1,742	3,544	5,257	6,578	6,952	6,952	8,625	10,234	12,049	13,779			13,779
	YTD Actual Occupancy %	94%	95%	95%	89%	82%	82%	83%	85%	87%	88%			88%
	YTD Projected - Occupancy %	90%	90%	90%	87%	82%	82%	82%	81%	82%	83%			83%
	YTD Occupancy % to Projected	104%	106%	106%	102%	99%	99%	101%	105%	106%	106%			106%
	Monthly Actual Occupancy %	94%	97%	95%	71%	33%	N/A	90%	96%	98%	96%			96%
	Monthly Projected Occupancy %	90%	90%	90%	80%	50%	0%	80%	75%	85%	90%			90%
	Monthly Occupancy % to Projected	104%	108%	106%	89%	66%	N/A	112%	128%	115%	107%			107%
	Rent Earned	24,388.00	27,030.00	25,695.00	19,815.00	5,610.00	-	25,095.00	24,135.00	27,225.00	25,950.00	-	-	204,943.00
	Rent Collected	23,254.00	26,902.00	27,780.00	18,135.00	6,465.00	-	24,555.00	24,180.00	29,371.00	22,530.00	-	-	203,172.00
	Deposits	18,452.00	28,864.00	24,275.00	22,560.00	8,385.00	-	21,255.00	24,375.00	30,016.00	20,250.00	-	-	198,432.00
	Change in Deposits in Transit	4,802.00	(1,982.00)	3,505.00	(4,425.00)	(1,920.00)	-	3,300.00	(195.00)	(645.00)	2,280.00			4,740.00
	YTD NCHA Approved Write Offs													
	Beginning Balance:	N/A	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)			(5,064.50)
	YTD Deposits in Transit													
	Beginning Balance:	-	4,802.00	2,840.00	6,345.00	1,920.00	-	3,300.00	3,105.00	2,460.00	4,740.00			4,740.00
	YTD Accounts Receivable													
	Beginning Balance:	4,704.00	4,620.00	7,253.00	5,093.00	5,168.00	3,488.00	3,488.00	5,978.00	5,333.00	4,527.00	6,657.00		6,657.00
	YTD Prepaid Rents													
	Beginning Balance:	6,824.50	542.00	3,047.00	2,972.00	1,367.00	542.00	542.00	2,492.00	1,892.00	3,232.00	1,942.00		1,942.00
	Monthly Vacancy Loss - \$\$	0.00	0.00	0.00	2,505.00	2,940.00	0.00	0.00	0.00	0.00	0.00			
	YTD Vacancy Loss - \$\$	-	-	-	2,505.00	5,445.00	5,445.00	5,445.00	5,445.00	5,445.00	5,445.00			5,445.00
	Monthly Vacancy Loss - Nights	-	-	-	167	196	-	-	-	-	-			
	YTD Vacancy Loss - Nights	-	-	-	167	363	363	363	363	363	363			363
	Vacancy Loss based on Projected Occupancy													

For the period of: 7/1/2022 through 4/30/2023

	RIVER RANCH													
		JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
2022-23	Available Capacity - Nights	1,860	1,860	1,800	1,860	1,800	1,860	60	1,680	1,860	1,800	1,860	1,800	20,100
	Scheduled Capacity - Nights	1,860	1,860	1,800	1,860	1,800	1,860	-	1,380	1,860	1,800	1,860	1,800	19,740
	Scheduled Occupancy %	90%	90%	90%	90%	90%	90%	0%	75%	85%	90%	90%	90%	88%
	Monthly Projected Nights	1,674	1,674	1,620	1,674	1,620	1,674	-	1,035	1,581	1,620	1,674	1,620	17,466
	YTD Projected Nights	1,674	3,348	4,968	6,642	8,262	9,936	9,936	10,971	12,552	14,172			14,172
	Monthly Actual Nights	1,848	1,830	1,714	1,782	1,733	1,597	-	1,052	1,434	1,700	-	-	
	YTD Actual Nights	1,848	3,678	5,392	7,174	8,907	10,504	10,504	11,556	12,990	14,690			14,690
	YTD Actual Occupancy %	99%	99%	98%	97%	97%	95%	95%	93%	91%	91%			91%
	YTD Projected - Occupancy %	90%	90%	90%	90%	90%	90%	90%	88%	88%	88%			88%
	YTD Occupancy % to Projected	110%	110%	109%	108%	108%	106%	108%	105%	103%	104%			104%
	Monthly Actual Occupancy %	99%	98%	95%	96%	96%	86%	N/A	76%	77%	94%			94%
	Monthly Projected Occupancy %	90%	90%	90%	90%	90%	90%	0%	75%	85%	90%			90%
	Monthly Occupancy % to Projected	110%	109%	106%	106%	107%	95%	N/A	102%	91%	105%			105%
	Rent Earned	25,872.00	27,450.00	25,710.00	26,730.00	25,995.00	23,955.00	-	15,780.00	21,510.00	25,500.00	-	-	218,502.00
	Rent Collected	27,656.00	29,701.00	23,610.00	32,880.00	21,105.00	20,835.00	-	20,145.00	22,391.00	26,535.00		-	224,856.00
	Deposits	23,660.00	31,357.00	22,530.00	31,035.00	26,370.00	20,340.00	495.00	18,165.00	21,091.00	25,000.00	-	-	220,043.00
	Change in Deposits in Transit	3,996.00	(1,656.00)	1,080.00	1,845.00	(5,265.00)	495.00	(495.00)	1,980.00	1,300.00	1,535.00	-	-	4,815.00
	YTD NCHA Approved Write Offs													
	Beginning Balance:	N/A	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75			1,868.75
	YTD Deposits in Transit													
	Beginning Balance:	15.00	4,011.00	2,355.00	3,435.00	5,280.00	15.00	510.00	15.00	1,995.00	3,295.00	4,830.00		4,830.00
	YTD Accounts Receivable													
	Beginning Balance:	6,310.00	3,066.00	3,230.00	3,050.00	2,600.00	2,675.00	2,030.00	2,030.00	2,585.00	2,413.00	2,338.00		2,338.00
	YTD Prepaid Rents													
	Beginning Balance:	2,761.25	3,170.00	5,585.00	3,305.00	9,005.00	4,190.00	425.00	425.00	5,345.00	6,054.00	7,014.00		7,014.00
	Monthly Vacancy Loss - \$\$	0.00	0.00	0.00	0.00	0.00	1,155.00	0.00	0.00	2,205.00	0.00			
	YTD Vacancy Loss - \$\$	-	-	-	-	-	1,155.00	1,155.00	1,155.00	3,360.00	3,360.00			3,360.00
	Monthly Vacancy Loss - Nights	-	-	-	-	-	77	-	-	147	-			
	YTD Vacancy Loss - Nights	-	-	-	-	-	77	77	77	224	224			224
	Vacancy Loss based on Projected Occupancy													