

**Application for Appointment to Board, Commission, Committee, Task Force or Position**

Applicants appointed by the Board of Supervisors will be required to take an oath of office. All applications will be kept on file for one year from the date of application.

**Public Records Act**

Applications are public records that are subject to disclosure under the California Public Records Act. Information provided by the applicant is not regarded as confidential except for the addresses and phone numbers of references and the applicant's personal information including home and work addresses, phone numbers and email address.

**Form 700 Conflict of Interest Code**

[California Fair Political Practices Website](#)

Please note that appointees may be required by state law and county conflict of interest code to file financial disclosure statements.

**Which Boards would you like to apply for?**

Napa County Assessment Appeals Board: Submitted

**Category of Membership for Which You Are Applying**

CPA

**Profile**

William

First Name

Molinari

Last Name

Middle Initial

[Redacted]

Email Address

[Redacted]

Home Address

Suite or Apt

Napa

City

CA

State

94558

Postal Code

**Which supervisorial district do you reside in? \***

District 3

To find your supervisorial district go to <https://www.countyofnapa.org/2051/Find-my-supervisor-and-district> and enter your address.

[Redacted]

Primary Phone

Self  
Employer

Retired  
Job Title

N/A  
Occupation

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## Education/Experience

see resume

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## Name and occupation of spouse within the last 12 months, if married. (For conflict of Interest purposes)

Linda Molinari - Retired Occupational Therapist

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## Resume

[William Molinari -  
\\_resume\\_April\\_2024.pdf](#)

Upload a Resume

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Letter of Recommendation or Supplemental Attachments

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## Professional or occupational license, date of issue, and expiration including status

Currently my CPA license is being reinstated due to late payment of the bi-annual fee. I am also changing my CPA license status from "inactive" to "retired".

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## References: Provide names and phone numbers of 3 individuals who are familiar with your background.

Don Chase.

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## Community Participation

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### Please explain your reasons for wishing to serve and, in your opinion, how you feel you could contribute.

I have a working knowledge of general property tax rules and could easily refresh my knowledge in specific areas as needed. I feel I could contribute a fair opinion in property tax cases brought before the Assessment Appeals Board.

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### Nature of activity and community location

N/A

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### Other County Board/Commission/Committee on Which You Serve/Have Served

None.

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### Public Actions that may impact Credit Rating (List all court or other public administration actions impacting your credit rating within the past ten (10) years)

None.

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## Electronic Signature Agreement

I meet the criteria required to serve in this position.

Yes  No

I declare under penalty of perjury that the foregoing is true and correct.

Yes  No

### Please Agree with the Following Statement

By checking the "I agree" box below, you agree and acknowledge that 1) your application will not be signed in the sense of a traditional paper document, 2) by signing in this alternate manner, you authorize your electronic signature to be valid and binding upon you to the same force and effect as a handwritten signature, and 3) you may still be required to provide a traditional signature at a later date.

I Agree

### Electronic Signature (First M. Last)

William L. Molinari

### Date

April 18, 2024

# William Molinari, CPA, CMA

Napa, CA 94558

## Summary

Results oriented financial manager with a working knowledge of various accounting, finance, and tax areas. Possesses many years of experience managing teams in various Accounting and Finance related tasks. Enjoys solving problems to find efficiencies which bring savings to the bottom line. Articulate communicator of business results and forecasts. Builds positive working relationships with contacts both within and outside the organization. Retired Oct. 2021.

## Employment History

### **Clean Power Research, LLC, Napa, CA**

**2013 to 2021**

*Controller*

Creator of software to support the management and promotion of power from non-polluting sources assisting both utilities and grid-level solar power providers.

- Hired and supervised a staff of one to assist me in the managing the financial functions of the company.
- Responsible for all insurance, banking, investing, phantom stock issuance recording, government information reporting, property tax reporting, internal financial reporting, and financial transactions of the company.
- Negotiated Napa office space lease.

### **Francis Ford Coppola Presents, LLC, Napa, CA**

**2010 to 2013**

*VP – Controller*

1.3M case winery; hospitality center including restaurant & cafe, recreation & event facility; San Francisco restaurant and magazine publishing company; Foods Business; and Resorts Business.

- Supervision of cash management and full-time General Accounting staff of six.
- Responsible for audit & tax functions, insurance, leasing, budgeting, long-range plan, and financial stmt. prep.
- Presented summary financial information to top management monthly.
- Managed insurance analysis project where a broker change increased coverage / service without premium increase.

### **Kunde Enterprises, Inc., Kenwood, CA**

**2009 to 2010**

*Chief Financial Officer* – Kunde Estate Winery & Arthur Kunde & Sons, Inc.

100,000 + case winery and a vineyard company with ~ 600 planted acres. Family owned company since 1904.

- Effectively fulfilled financial management needs of both organizations with a FTE staff of 1.8.
- Improved both financial statement presentation and staff communication & morale.
- Implemented electronic payments and transfers to facilitate recurring payments and borrowings.
- Quickly achieved working knowledge of AMS and QuickBooks software with little training.

### **Napa County, Napa, CA**

**Feb. 2009 thru April 2009**

*Assistant Auditor-Controller* – Napa County.

Assisted the Napa County Auditor-Controller with various tasks.

- Supervised General Accounting staff and conducted a termination of a staff member.
- Reviewed the audit reports of the full-time staff auditor.
- Worked with IT staff on a software upgrade / implementation.
- Reviewed budget and expense allocations as well as managed cash needs.

**Dey LP, Napa, CA****2005 to 2009***Senior Manager, Financial Planning & Analysis*

\$500M pharmaceutical manufacturer. Division of Mylan Inc., the third largest generic drug company world-wide.

- Finance Dept. liaison to Marketing Dept.: Prepared monthly expense listings, assisted Brand Managers in creating expense budgets and expense forecasts, and presented results to Marketing Dept. management.
- Prepared Product Line Profitability analyses quarterly and presented information to Senior Management.
- Prepared quarterly break-even analyses and presented results to Senior Management.
- Compiled supporting information, organized, and produced Budget, and Four Year Plan binders for the executive team covering company-wide operations. Prepared analyses and organized those done by others into a forecast summary describing the effects on the P&L of various scenarios given operational decisions made by management.
- Provided support and back-up to the Finance liaison to the Sales Dept.: Presented results of selling expenses vs. budget & forecast at Sales & Marketing meetings.

**Foster's Wine Estates Americas, Napa, CA****1999 – 2005***Treasury Manager*

Responsible for the Treasury function at a \$500M subsidiary of a global leader in alcoholic beverages.

Managed the operations of Foster's Finance Corp. and Foster's Treasury (USA) Inc. - \$1B entities which issued public debt and funded the working capital needs of Foster's entities in the USA, respectively.

- Prepared Financial Statements & Notes for two \$1B treasury entities and explained transaction details to auditors.
- Traveled to Italy as sole accounting liaison in a winery acquisition. Allocated purchase price to assets, recommended improvements to product costing system, helped establish product sales prices through analysis of fixed and variable costs, assisted accounting management, and prepared forecasted financial statements.
- Traveled to Australia to learn "Quantum" Treasury workstation software, implemented this workstation and general ledger in the U.S., and trained staff in its use.
- Supervised three people providing Treasury and Finance related services to all aspects of the business.
- Saved over \$3.5 million in fiscal year '05 raw material costs using long-term forward contracts purchasing Euros. With Supply Chain personnel, assisted supplier in fulfilling its contract by converting USD P.O.'s to Euros.
- Managed the implementation of sending A/P payments electronically versus via check.

**F. Korbel & Bros., Inc., Guerneville, CA****1988 - 1999***Assistant Controller, Tax & Treasury Manager, Treasurer*

Provided accounting, tax, and treasury services to a \$200M manufacturer of wine, sparkling wine, and brandy.

- Effectively supervised an accounting staff of eight by coordinating the work load to achieve consistent timely preparation of the monthly financial statements and many detailed supporting workpapers.
- Participated in the hiring, firing, and performance evaluation process (coaching) of support staff.
- Used auditing knowledge to evaluate and maintain adequate internal controls in Finance Department.
- Managed a capital expenditures budget having approx. 100 projects and \$4M total annual spending.
- Performed all duties of the Controller for several months during the Controller position's vacancy.
- Researched and interpreted sales, income, and property tax laws to minimize these various tax burdens.

**Cornnuts, Inc., Oakland, CA****1986 – 1988***Internal Auditor*

Provided internal audit services to a family-owned \$25M snack food manufacturer.

- Participated in a team effort to completely revise the cost accounting system which then provided more accurate cost information to management and more visibility to production inefficiencies.

**Credentials and Education**

- Certified Public Accountant since 1986
- Certified Management Accountant since 1996
- B.S. in Business Administration / Accounting - San Jose State University