# AMENDMENT NO. 4 NAPA COUNTY AGREEMENT NO. 170266B

THIS AMENDMENT NO. 4 TO AGREEMENT NO. 170266B is effective as of this 30<sup>th</sup> day of January 2024, by and between NAPA COUNTY, a political subdivision of the State of California, hereinafter referred to as "COUNTY," and BITFOCUS, INC., with its principal place of business located in Las Vegas, NV 89117, hereinafter referred to as "CONTRACTOR."

#### **RECITALS**

**WHEREAS**, on or about April 8, 2014, COUNTY and CONTRACTOR entered into Agreement No. 170266B (formerly No. 8088 hereinafter referred to as "Agreement") for CONTRACTOR to provide software support and licenses for COUNTY's homeless management information system (HMIS); and

**WHEREAS**, on December 5, 2017, COUNTY and CONTRACTOR amended the Agreement to add additional licenses and amend the terms and conditions; and

**WHEREAS**, on October 22, 2019, COUNTY and CONTRACTOR amended the Agreement to add additional licenses to access the HMIS; and

WHEREAS, on October 4, 2022, COUNTY and CONTRACTOR amended the Agreement to increase the contract maximum and expand the scope of work to include system administration; and

**WHEREAS**, the parties wish to amend the Agreement further to increase the contract maximum and expand the scope of work to include data integration services for the County-wide Big Data Integration project and additional licenses to access the HMIS.

#### **TERMS**

**NOW, THEREFORE,** the parties amend the Agreement as follows:

- 1. "Addendum 4 to Exhibit A-2," attached hereto and incorporated by reference herein, and all references in the Agreement to "Exhibit A-2" shall include "Addendum 4 to Exhibit A-2" on and after the effective date of this Amendment.
- 2. In all other respects, the Agreement shall remain in full force and effect as originally approved.

### [REMAINDER OF THE PAGE LEFT BLANK INTENTIONALLY]

**IN WITNESS WHEREOF**, the parties hereto have executed this Amendment No. 4 to Agreement No. 170266B as of the first date written above.

BITFOCUS, INC.
By Mi
JEFF UGAI, Chief Operating Officer
NAPA COUNTY, a political subdivision of the State of California
D.
JOELLE GALLAGHER, Chair, Board of Supervisors

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APPROVED AS TO FORM	APPROVED BY THE NAPA	ATTEST: Neha Hoskins
Office of County Counsel	COUNTY	Clerk of the Board of Supervisors
	BOARD OF SUPERVISORS	
By: S. Darbinian		
Deputy County Counsel	Date:	By:
	Processed By:	
Date: February 8, 2024		
	Deputy Clerk of the Board	

#### Addendum 4 to Exhibit A-2

# **Project Specifications**

### **Summary**

Napa County is developing an enterprise data management solution to unify disparate datasets, including HMIS, into a centralized data ecosystem for County staff/programs to make better decisions and share information in a timely manner. Currently, departments/divisions manage data independently using systems that do not integrate with each other, which limits the County's ability to track participation, service and share info as appropriate in a holistic manner.

Bitfocus will support Napa County Housing and Homeless Services by developing a custom Looker report to export determined data on a scheduled basis. In addition to the technical support needed to export the data from their system, the HMIS team has also requested support from Bitfocus with related project components (including design, development, testing, and data governance).

Bitfocus will represent the Napa County HMIS team and work directly with the County's IT team to help ensure the integration is successful.

Bitfocus will take on as much work as possible on behalf of the HMIS team, communicate with the team, and make recommendations throughout the project phases, but will rely upon the Napa County team to make final decisions as needed.

#### **Timeline**

Upon signing of SOW, it will take approximately **1 week** for Bitfocus Professional Services department to incorporate this project into their development schedule. Once work commences, the schedule will proceed as follows. Dates are based on an **anticipated signing date of January 12, 2024**. Should signing happen on a different date, these dates will be adjusted accordingly.

Total weeks for project completion: 14 weeks

Anticipated project completion date (based on anticipated signing date): April 30, 2024

## Components

#### A. Custom Looker Report with Scheduled Send

Bitfocus will work with the Napa county team to finalize report specifications, develop, and test the report. Bitfocus will also coordinate scheduling of the report to the specified location and in the specified format.

#### Total weeks for component: 10 weeks

#### Work Breakdown

Work	Timeline	Deliverable	Responsible Party
Finalize report specifications with Napa team	2 weeks	Report specifications	Bitfocus
Develop report based on specifications	4 weeks	Initial report draft	Bitfocus
User acceptance testing	2 weeks	Approval of report	Napa County
Final report revisions	2 weeks	Final report	Bitfocus

#### **B.** Integration Project Support

Bitfocus will represent the Napa County HMIS team and work directly with the County's IT team to ensure the integration is successful by providing support throughout project phases (including design, development, testing, and data governance). Bitfocus will take on as much work as possible on behalf of the HMIS team, communicate with the team, and make recommendations throughout the project phases, but will rely upon the Napa County team to make final decisions as needed.

#### Total weeks for component: 14 weeks

#### Work Breakdown

Work	Timeline	Deliverable	Responsible Party
Design phase support	6 weeks		Bitfocus
Development phase support	4 weeks		Bitfocus

Testing phase support	4 weeks	Bitfocus
Data governance support	12 weeks	Bitfocus

## **Products & Services**

Product/Service	Quantity	<b>Unit Price</b>	<b>Monthly Price</b>	Total
Custom Looker Report with Scheduled Send	1	\$5300 (one time)		\$5,300
Integration Project Support	1	\$22,000 (one time)		\$22,000
Additional User Licenses	15	\$45/month	\$675/month	\$8,100
Additional User License Set Fee	-Up <b>15</b>	\$175/ea (one time)		\$2,625
Additional Manager License	es <b>5</b>	\$75/month	\$375/month	\$4500
Additional Manager License Set-Up fee (one time)	e 5	\$250/ea (one time)		\$1250
Subtotal				\$43,775
Total				\$43,775

# Terms and Conditions

## **General Terms**

- 1. All capitalized terms not defined here are defined in the Agreement.
- 2. The Agreement may be executed in multiple counterparts, each of which shall be an original, but all of which shall constitute one instrument.

# **Project Specifications**

Bitfocus will perform the Services based on the Statement of Work available at: <a href="https://bitfocus.box.com/s/k0xg7gdabwr24fllok4390t59illictc">https://bitfocus.box.com/s/k0xg7gdabwr24fllok4390t59illictc</a> (the "SOW"). The SOW is attached and incorporated into the Agreement.

In executing the SOW, Bitfocus operates under the following assumptions:

- 1. Bitfocus assumes that data provided by Customer is accurate and complete. Customer is responsible for data quality issues.
- 2. Deliverables will be developed in the order described in the Statement of Work.
- 3. Deliverables will be developed to the Statement of Work. Change requests must be made and approved in writing.
- 4. Customer will make decisions and provide necessary information within the time frames

described in the Statement of Work. Timeline change requests must be made and approved in writing.