

CALIFORNIA HUMAN DEVELOPMENT CORPORATION
NAPA COUNTY FARMWORKER HOUSING CENTERS
OCCUPANCY REPORT
FY 2024/2025

For the period of: 7/1/2024 through 6/30/2025

| PLAN | TOTALS | ALL SITES | JULY | AUG | SEPT | OCT | NOV | DEC | JAN | FEB | MAR | APRIL | MAY | JUNE | TOTAL |
|---------|---|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|--------|--------|------------|
| 2024-25 | Available Capacity - Nights | | 5,580 | 5,580 | 5,400 | 5,580 | 4,140 | 2,460 | 3,720 | 4,980 | 5,580 | 5,400 | 5,580 | 5,400 | 59,400 |
| | Scheduled Capacity - Nights | | 5,580 | 5,580 | 5,400 | 5,580 | 4,140 | 2,460 | 3,720 | 4,980 | 5,580 | 5,400 | 5,580 | 5,400 | 59,400 |
| | Scheduled Occupancy % | | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| | Monthly Projected Nights | | 5,301 | 5,301 | 5,130 | 5,301 | 3,933 | 2,337 | 3,534 | 4,731 | 5,301 | 5,130 | 5,301 | 5,130 | 56,430 |
| | YTD Projected Nights | | 5,301 | 10,602 | 15,732 | 21,033 | 24,966 | 27,303 | 30,837 | 35,568 | 40,869 | 45,999 | 51,300 | 56,430 | 40,869 |
| | Monthly Actual Nights | | 5,504 | 5,327 | 5,141 | 4,938 | 2,936 | 1,735 | 2,769 | 3,679 | 4,559 | - | - | - | 36,588 |
| | YTD Actual Nights | | 5,504 | 10,831 | 15,972 | 20,910 | 23,846 | 25,581 | 28,350 | 32,029 | 36,588 | | | | 36,588 |
| (1) | YTD Actual Occupancy % | | 99% | 97% | 96% | 94% | 91% | 89% | 87% | 86% | 85% | | | | 85% |
| (2) | YTD Projected - Occupancy % | | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| (3) | YTD Occupancy % to Projected | | 104% | 102% | 102% | 99% | 96% | 94% | 92% | 90% | 90% | | | | 90% |
| (4) | Monthly Actual Occupancy % | | 99% | 95% | 95% | 88% | 71% | 71% | 74% | 74% | 82% | | | | 82% |
| (5) | Monthly Projected Occupancy % | | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| (6) | Monthly Occupancy % to Projected | | 104% | 100% | 100% | 93% | 75% | 74% | 78% | 78% | 86% | | | | 86% |
| | Rent Earned | | 93,568.00 | 90,559.00 | 87,397.00 | 83,946.00 | 49,912.00 | 29,495.00 | 47,073.00 | 62,543.00 | 77,503.00 | | | | 621,996.00 |
| | Rent Collected | | 102,631.00 | 84,150.00 | 85,187.00 | 82,450.00 | 54,281.00 | 37,757.00 | 46,903.00 | 59,432.00 | 79,390.00 | | | | 632,181.00 |
| | Deposits | | 103,713.00 | 85,476.00 | 86,581.00 | 82,943.00 | 55,862.00 | 37,978.00 | 41,021.00 | 61,064.00 | 73,943.00 | | | | 628,581.00 |
| | Deposits in Transit | | 7,174.00 | 5,848.00 | 4,454.00 | 3,961.00 | 2,380.00 | 2,159.00 | 8,041.00 | 6,409.00 | 11,856.00 | | | | 11,856.00 |
| | YTD NCHA Approved Write Offs | | | | | | | | | | | | | | |
| | Beginning Balance: | N/A | - | - | - | - | - | 1,444.00 | - | - | 351.00 | | | | 1,795.00 |
| | YTD Deposits in Transit | | | | | | | | | | | | | | |
| | Beginning Balance: | 8,256.00 | 7,174.00 | 5,848.00 | 4,454.00 | 3,961.00 | 2,380.00 | 2,159.00 | 8,041.00 | 6,409.00 | 11,856.00 | | | | 11,856.00 |
| | YTD Accounts Receivable | | | | | | | | | | | | | | |
| | Beginning Balance: | 3,686.00 | 8,784.00 | 11,912.00 | 13,680.00 | 11,453.00 | 6,387.00 | 5,758.00 | 4,898.00 | 5,765.00 | 7,685.00 | | | | 7,685.00 |
| | YTD Prepaid Rents | | | | | | | | | | | | | | |
| | Beginning Balance: | 231.00 | 14,392.00 | 11,111.00 | 10,669.00 | 6,946.00 | 6,249.00 | 13,882.00 | 14,296.00 | 12,052.00 | 16,210.00 | | | | 16,210.00 |
| | Monthly Vacancy Loss - \$\$ | | - | 1,020.00 | 1,649.00 | 7,667.00 | 18,258.00 | 10,234.00 | 13,005.00 | 18,003.00 | 14,008.00 | | | | 14,008.00 |
| | YTD Vacancy Loss - \$\$ | | - | 1,020.00 | 2,669.00 | 10,336.00 | 28,594.00 | 38,828.00 | 51,833.00 | 69,836.00 | 83,844.00 | | | | 83,844.00 |
| | Monthly Vacancy Loss - Nights | | - | 60 | 97 | 451 | 1,074 | 602 | 765 | 1,059 | 824 | | | | 824 |
| | YTD Vacancy Loss - Nights | | - | 60 | 157 | 608 | 1,682 | 2,284 | 3,049 | 4,108 | 4,932 | | | | 4,932 |
| | Vacancy Loss based on Projected Occupancy by Site | | | | | | | | | | | | | | |

I certify that this report is a true and accurate presentation of actual occupancy and earned rent revenue during the reporting period and that these occupancy and earned rent figures were collected in accordance with the purpose and conditions of the contract referenced above.


Santino Garcia (Apr 14, 2025 11:51 PDT)

04/14/2025

Santino Garcia, COO
California Human Development Corporation

Date



04/14/2025

Prepared by: Michael S Whitt, Senior Accountant
California Human Development Corporation

Date

- (1) YTD actual nights divided by YTD scheduled capacity nights
(2) YTD projected nights divided by YTD scheduled capacity nights
(3) YTD actual nights divided by YTD projected capacity nights

- (4) Monthly actual nights divided by scheduled capacity nights
(5) Monthly projected nights divided by monthly scheduled capacity nights
(3) Monthly actual nights divided by YTD projected capacity nights

CALIFORNIA HUMAN DEVELOPMENT CORPORATION
NAPA COUNTY FARMWORKER HOUSING CENTERS
OCCUPANCY REPORT
FY 2024/2025

For the period of: 7/1/2024 through 6/30/2025

| CALISTOGA | JULY | AUG | SEPT | OCT | NOV | DEC | JAN | FEB | MAR | APRIL | MAY | JUNE | TOTAL |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|--------|--------|------------|
| 2024-25 Available Capacity - Nights | 1,860 | 1,860 | 1,800 | 1,860 | 1,380 | 180 | 1,860 | 1,680 | 1,860 | 1,800 | 1,860 | 1,800 | 19,800 |
| Scheduled Capacity - Nights | 1,860 | 1,860 | 1,800 | 1,860 | 1,380 | 180 | 1,860 | 1,680 | 1,860 | 1,800 | 1,860 | 1,800 | 19,800 |
| Scheduled Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| Monthly Projected Nights | 1,767 | 1,767 | 1,710 | 1,767 | 1,311 | 171 | 1,767 | 1,596 | 1,767 | 1,710 | 1,767 | 1,710 | 18,810 |
| YTD Projected Nights | 1,767 | 3,534 | 5,244 | 7,011 | 8,322 | 8,493 | 10,260 | 11,856 | 13,623 | 15,333 | 17,100 | 18,810 | 13,623 |
| Monthly Actual Nights | 1,842 | 1,824 | 1,742 | 1,667 | 824 | 127 | 1,522 | 1,603 | 1,849 | - | - | - | 13,000 |
| YTD Actual Nights | 1,842 | 3,666 | 5,408 | 7,075 | 7,899 | 8,026 | 9,548 | 11,151 | 13,000 | | | | 13,000 |
| YTD Actual Occupancy % | 99% | 99% | 98% | 96% | 90% | 90% | 88% | 89% | 91% | | | | 91% |
| YTD Projected - Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| YTD Occupancy % to Projected | 104% | 104% | 103% | 101% | 95% | 95% | 93% | 94% | 95% | | | | 95% |
| Monthly Actual Occupancy % | 99% | 98% | 97% | 90% | 60% | 71% | 82% | 95% | 99% | | | | 99% |
| Monthly Projected Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| Monthly Occupancy % to Projected | 104% | 103% | 102% | 94% | 63% | 74% | 86% | 100% | 105% | | | | 105% |
| Rent Earned | 31,314.00 | 31,008.00 | 29,614.00 | 28,339.00 | 14,008.00 | 2,159.00 | 25,874.00 | 27,251.00 | 31,433.00 | | | | 221,000.00 |
| Rent Collected | 34,172.00 | 28,645.00 | 28,526.00 | 28,934.00 | 14,246.00 | 11,339.00 | 23,324.00 | 24,854.00 | 28,526.00 | | | | 222,566.00 |
| Deposits | 34,187.00 | 30,311.00 | 28,730.00 | 29,427.00 | 14,892.00 | 10,778.00 | 20,604.00 | 23,307.00 | 31,579.00 | | | | 223,815.00 |
| Deposits in Transit | 3,009.00 | 1,343.00 | 1,139.00 | 646.00 | - | 561.00 | 3,281.00 | 4,828.00 | 1,775.00 | | | | 1,775.00 |
| YTD NCHA Approved Write Offs | | | | | | | | | | | | | |
| Beginning Balance: | N/A | - | - | - | - | - | 506.00 | - | - | - | | | 506.00 |
| YTD Deposits in Transit | | | | | | | | | | | | | |
| Beginning Balance: | 3,024.00 | 3,009.00 | 1,343.00 | 1,139.00 | 646.00 | - | 561.00 | 3,281.00 | 4,828.00 | 1,775.00 | | | 1,775.00 |
| YTD Accounts Receivable | | | | | | | | | | | | | |
| Beginning Balance: | 1,146.00 | 2,640.00 | 3,915.00 | 4,408.00 | 3,167.00 | 906.00 | 1,212.00 | 536.00 | 1,471.00 | 1,913.00 | | | 1,913.00 |
| YTD Prepaid Rents | | | | | | | | | | | | | |
| Beginning Balance: | - | 4,352.00 | 3,264.00 | 2,669.00 | 2,023.00 | - | 9,486.00 | 6,766.00 | 5,304.00 | 2,839.00 | | | 2,839.00 |
| Monthly Vacancy Loss - \$\$ | - | - | - | 1,700.00 | 8,279.00 | 748.00 | 4,165.00 | - | - | - | | | - |
| YTD Vacancy Loss - \$\$ | - | - | - | 1,700.00 | 9,979.00 | 10,727.00 | 14,892.00 | 14,892.00 | 14,892.00 | | | | 14,892.00 |
| Monthly Vacancy Loss - Nights | - | - | - | 100 | 487 | 44 | 245 | - | - | - | | | - |
| YTD Vacancy Loss - Nights | - | - | - | 100 | 587 | 631 | 876 | 876 | 876 | | | | 876 |
| Vacancy Loss based on Projected Occupancy | | | | | | | | | | | | | |

CALIFORNIA HUMAN DEVELOPMENT CORPORATION
NAPA COUNTY FARMWORKER HOUSING CENTERS
OCCUPANCY REPORT
FY 2024/2025

For the period of: 7/1/2024 through 6/30/2025

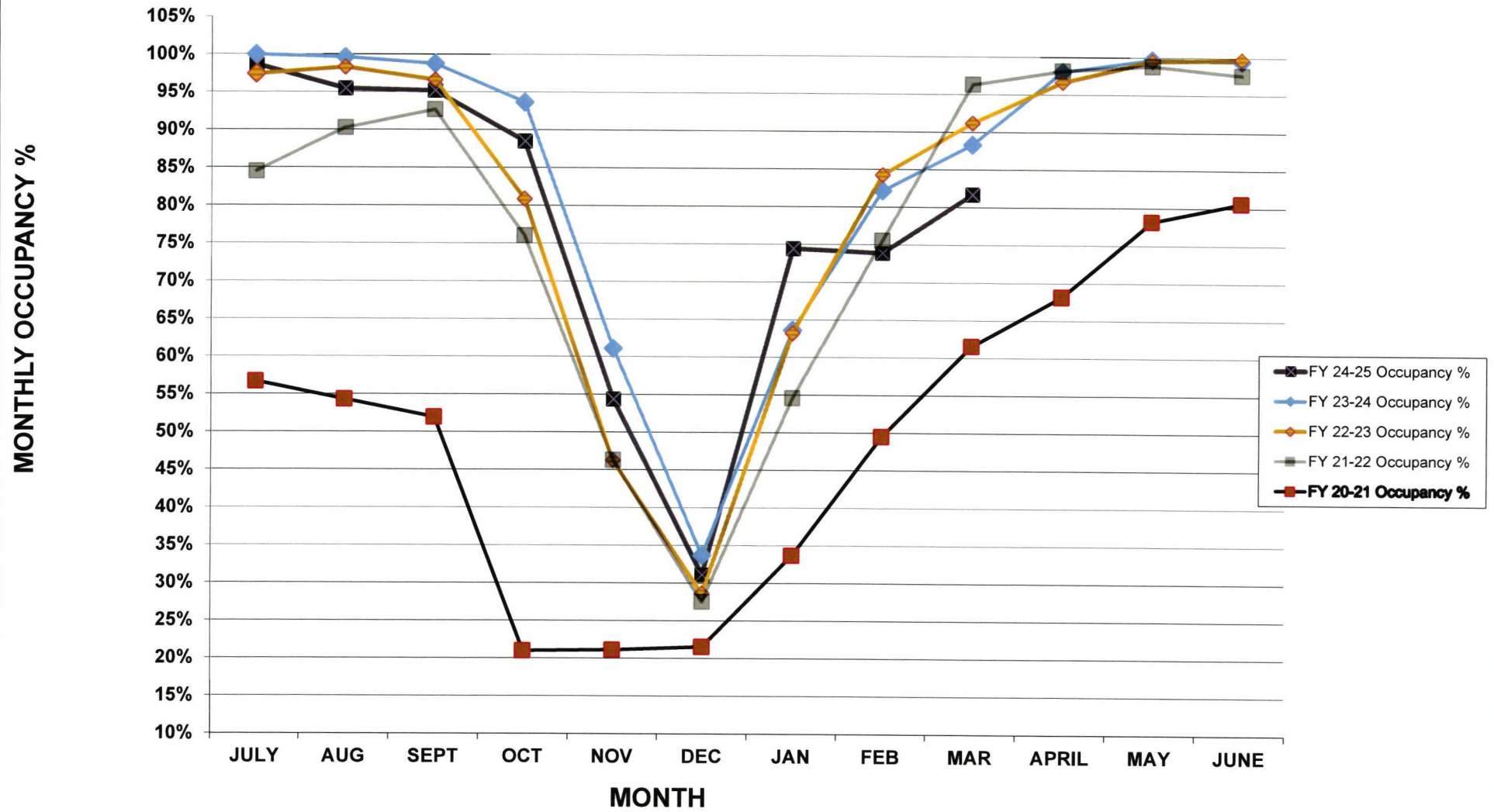
| | MONDAVI | | | | | | | | | | | | | |
|---------|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|--------|--------|------------|
| | | JULY | AUG | SEPT | OCT | NOV | DEC | JAN | FEB | MAR | APRIL | MAY | JUNE | TOTAL |
| 2024-25 | Available Capacity - Nights | 1,860 | 1,860 | 1,800 | 1,860 | 960 | 600 | 1,860 | 1,680 | 1,860 | 1,800 | 1,860 | 1,800 | 19,800 |
| | Scheduled Capacity - Nights | 1,860 | 1,860 | 1,800 | 1,860 | 960 | 600 | 1,860 | 1,680 | 1,860 | 1,800 | 1,860 | 1,800 | 19,800 |
| | Scheduled Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| | Monthly Projected Nights | 1,767 | 1,767 | 1,710 | 1,767 | 912 | 570 | 1,767 | 1,596 | 1,767 | 1,710 | 1,767 | 1,710 | 18,810 |
| | YTD Projected Nights | 1,767 | 3,534 | 5,244 | 7,011 | 7,923 | 8,493 | 10,260 | 11,856 | 13,623 | 15,333 | 17,100 | 18,810 | 13,623 |
| | Monthly Actual Nights | 1,847 | 1,707 | 1,613 | 1,416 | 325 | 206 | 1,247 | 1,387 | 1,591 | - | - | - | 11,339 |
| | YTD Actual Nights | 1,847 | 3,554 | 5,167 | 6,583 | 6,908 | 7,114 | 8,361 | 9,748 | 11,339 | | | | 11,339 |
| | YTD Actual Occupancy % | 99% | 96% | 94% | 89% | 83% | 80% | 77% | 78% | 79% | | | | 79% |
| | YTD Projected - Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| | YTD Occupancy % to Projected | 105% | 101% | 99% | 94% | 87% | 84% | 81% | 82% | 83% | | | | 83% |
| | Monthly Actual Occupancy % | 99% | 92% | 90% | 76% | 34% | 34% | 67% | 83% | 86% | | | | 86% |
| | Monthly Projected Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| | Monthly Occupancy % to Projected | 105% | 97% | 94% | 80% | 36% | 36% | 71% | 87% | 90% | | | | 90% |
| | Rent Earned | 31,399.00 | 29,019.00 | 27,421.00 | 24,072.00 | 5,525.00 | 3,502.00 | 21,199.00 | 23,579.00 | 27,047.00 | | | | 192,763.00 |
| | Rent Collected | 32,130.00 | 29,325.00 | 25,449.00 | 22,746.00 | 6,630.00 | 7,650.00 | 23,579.00 | 19,975.00 | 31,195.00 | | | | 198,679.00 |
| | Deposits | 35,906.00 | 26,690.00 | 27,693.00 | 22,491.00 | 7,276.00 | 6,052.00 | 20,417.00 | 24,208.00 | 25,959.00 | | | | 196,692.00 |
| | Deposits in Transit | - | 2,635.00 | 391.00 | 646.00 | - | 1,598.00 | 4,760.00 | 527.00 | 5,763.00 | | | | 5,763.00 |
| | YTD NCHA Approved Write Offs | | | | | | | | | | | | | |
| | Beginning Balance: | N/A | - | - | - | - | 196.00 | - | - | - | | | | 196.00 |
| | YTD Deposits in Transit | | | | | | | | | | | | | |
| | Beginning Balance: | 3,776.00 | - | 2,635.00 | 391.00 | 646.00 | - | 1,598.00 | 4,760.00 | 527.00 | 5,763.00 | | | 5,763.00 |
| | YTD Accounts Receivable | | | | | | | | | | | | | |
| | Beginning Balance: | 1,784.00 | 4,300.00 | 4,572.00 | 5,388.00 | 4,538.00 | 2,974.00 | 2,957.00 | 3,529.00 | 3,410.00 | 4,073.00 | | | 4,073.00 |
| | YTD Prepaid Rents | | | | | | | | | | | | | |
| | Beginning Balance: | 78.00 | 3,325.00 | 3,903.00 | 2,747.00 | 571.00 | 112.00 | 4,243.00 | 7,391.00 | 3,668.00 | 8,479.00 | | | 8,479.00 |
| | Monthly Vacancy Loss - \$\$ | - | 1,020.00 | 1,649.00 | 5,967.00 | 9,979.00 | 6,188.00 | 8,840.00 | 3,553.00 | 2,992.00 | | | | 2,992.00 |
| | YTD Vacancy Loss - \$\$ | - | 1,020.00 | 2,669.00 | 8,636.00 | 18,615.00 | 24,803.00 | 33,643.00 | 37,196.00 | 40,188.00 | | | | 40,188.00 |
| | Monthly Vacancy Loss - Nights | - | 60 | 97 | 351 | 587 | 364 | 520 | 209 | 176 | | | | 176.00 |
| | YTD Vacancy Loss - Nights | - | 60 | 157 | 508 | 1,095 | 1,459 | 1,979 | 2,188 | 2,364 | | | | 2,364 |
| | Vacancy Loss based on Projected Occupancy | | | | | | | | | | | | | |

CALIFORNIA HUMAN DEVELOPMENT CORPORATION
NAPA COUNTY FARMWORKER HOUSING CENTERS
OCCUPANCY REPORT
FY 2024/2025

For the period of: 7/1/2024 through 6/30/2025

| | RIVER RANCH | JULY | AUG | SEPT | OCT | NOV | DEC | JAN | FEB | MAR | APRIL | MAY | JUNE | TOTAL |
|---------|---|------------|------------|------------|------------|------------|------------|----------|------------|------------|----------|--------|--------|------------|
| 2024-25 | Available Capacity - Nights | 1,860 | 1,860 | 1,800 | 1,860 | 1,800 | 1,680 | - | 1,620 | 1,860 | 1,800 | 1,860 | 1,800 | 19,800 |
| | Scheduled Capacity - Nights | 1,860 | 1,860 | 1,800 | 1,860 | 1,800 | 1,680 | - | 1,620 | 1,860 | 1,800 | 1,860 | 1,800 | 19,800 |
| | Scheduled Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% |
| | Monthly Projected Nights | 1,767 | 1,767 | 1,710 | 1,767 | 1,710 | 1,596 | - | 1,539 | 1,767 | 1,710 | 1,767 | 1,710 | 18,810 |
| | YTD Projected Nights | 1,767 | 3,534 | 5,244 | 7,011 | 8,721 | 10,317 | 10,317 | 11,856 | 13,623 | 15,333 | 17,100 | 18,810 | 13,623 |
| | Monthly Actual Nights | 1,815 | 1,796 | 1,786 | 1,855 | 1,787 | 1,402 | - | 689 | 1,119 | - | - | - | 12,249 |
| | YTD Actual Nights | 1,815 | 3,611 | 5,397 | 7,252 | 9,039 | 10,441 | 10,441 | 11,130 | 12,249 | | | | 12,249 |
| | YTD Actual Occupancy % | 98% | 97% | 98% | 98% | 98% | 96% | 96% | 89% | 85% | | | | 85% |
| | YTD Projected - Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| | YTD Occupancy % to Projected | 103% | 102% | 103% | 103% | 104% | 101% | 101% | 94% | 90% | | | | 90% |
| | Monthly Actual Occupancy % | 98% | 97% | 99% | 100% | 99% | 83% | 0% | 43% | 60% | | | | 60% |
| | Monthly Projected Occupancy % | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | 95% | | | | 95% |
| | Monthly Occupancy % to Projected | 103% | 102% | 104% | 105% | 105% | 88% | 100% | 45% | 63% | | | | 63% |
| | Rent Earned | 30,855.00 | 30,532.00 | 30,362.00 | 31,535.00 | 30,379.00 | 23,834.00 | - | 11,713.00 | 19,023.00 | | | | 208,233.00 |
| | Rent Collected | 36,329.00 | 26,180.00 | 31,212.00 | 30,770.00 | 33,405.00 | 18,768.00 | - | 14,603.00 | 19,669.00 | | | | 210,936.00 |
| | Deposits | 33,620.00 | 28,475.00 | 30,158.00 | 31,025.00 | 33,694.00 | 21,148.00 | - | 13,549.00 | 16,405.00 | | | | 208,074.00 |
| | CHDC - US Bank | | | | | | | | | | | | | |
| | Deposits in Transit | 4,165.00 | 1,870.00 | 2,924.00 | 2,669.00 | 2,380.00 | - | - | 1,054.00 | 4,318.00 | | | | 4,318.00 |
| | Change in Deposits in Transit | 2,709.00 | (2,295.00) | 1,054.00 | (255.00) | (289.00) | (2,380.00) | - | 1,054.00 | 3,264.00 | | | | 2,862.00 |
| | Change in Accounts Receivable | (6,930.00) | 187.00 | (2,720.00) | (2,159.00) | (5,695.00) | 2,686.00 | - | (2,890.00) | (1,700.00) | | | | |
| | Change in Prepaid Rent | 6,562.00 | (2,771.00) | 1,309.00 | (901.00) | 1,785.00 | (5,984.00) | (14.00) | 2,941.00 | 1,812.00 | | | | |
| | NCHA Approved Write-Offs | | | | | | | | | | | | | |
| | YTD NCHA Approved Write Offs | | | | | | | | | | | | | |
| | Beginning Balance: | N/A | - | - | - | - | 742.00 | - | - | 351.00 | | | | 1,093.00 |
| | YTD Deposits in Transit | | | | | | | | | | | | | |
| | Beginning Balance: | 1,456.00 | 4,165.00 | 1,870.00 | 2,924.00 | 2,669.00 | 2,380.00 | - | 1,054.00 | 4,318.00 | | | | 4,318.00 |
| | YTD Accounts Receivable | | | | | | | | | | | | | |
| | Beginning Balance: | 756.00 | 1,844.00 | 3,425.00 | 3,884.00 | 3,748.00 | 2,507.00 | 1,589.00 | 833.00 | 884.00 | 1,699.00 | | | 1,699.00 |
| | YTD Prepaid Rents | | | | | | | | | | | | | |
| | Beginning Balance: | 153.00 | 6,715.00 | 3,944.00 | 5,253.00 | 4,352.00 | 6,137.00 | 153.00 | 139.00 | 3,080.00 | 4,892.00 | | | 4,892.00 |
| | Monthly Vacancy Loss - \$\$ | - | - | - | - | - | 3,298.00 | - | 14,450.00 | 11,016.00 | | | | 11,016.00 |
| | YTD Vacancy Loss - \$\$ | - | - | - | - | - | 3,298.00 | 3,298.00 | 17,748.00 | 28,764.00 | | | | 28,764.00 |
| | Monthly Vacancy Loss - Nights | - | - | - | - | - | 194 | - | 850 | 648 | | | | 648.00 |
| | YTD Vacancy Loss - Nights | - | - | - | - | - | 194 | 194 | 1,044 | 1,692 | | | | 1,692 |
| | Vacancy Loss based on Projected Occupancy | | | | | | | | | | | | | |

NC FW HSNG CENTERS - OCCUPANCY FISCAL ANALYSIS



NC FW HSNH CENTERS - OCCUPANCY ANALYSIS

