
Application for Appointment to Board, Commission, Committee, Task Force or Position

Applicants appointed by the Board of Supervisors will be required to take an oath of office. All applications will be kept on file for one year from the date of application.

Public Records Act

Applications are public records that are subject to disclosure under the California Public Records Act. Information provided by the applicant is not regarded as confidential except for the addresses and phone numbers of references and the applicant's personal information including home and work addresses, phone numbers and email address.

Form 700 Conflict of Interest Code

[California Fair Political Practices Website](https://www.countyofnapa.org/1334/About-the-Board)

Please note that appointees may be required by state law and county conflict of interest code to file financial disclosure statements.

Which Boards would you like to apply for?

Napa County Airport Advisory Commission: Submitted

Category of Membership for Which You Are Applying

Advisory Commissioner

Profile

Stephen

First Name

L

Middle
Initial

Waller

Last Name

[REDACTED]
Email Address

[REDACTED]
Home Address

Suite or Apt

Napa

City

CA

State

94558

Postal Code

Which supervisorial district do you reside in? *

☒ District 4

To find your supervisorial district go to <https://www.countyofnapa.org/1334/About-the-Board>, click on "Look Up My District" and enter your address.

[REDACTED]
Primary Phone

Stephen L Waller

Western Wine Services, Inc.
Employer

General Manager/Senior Vice
President
Job Title

Business management
Occupation

Education/Experience

See attached Resume

Name and occupation of spouse within the last 12 months, if married. (For conflict of Interest purposes)

Jeanne Johnston - retired

Resume

[Steve Waller Resume -
_02212025.pdf](#)

Upload a Resume

Letter of Recommendation or Supplemental
Attachments

Professional or occupational license, date of issue, and expiration including status

Not applicable

References: Provide names and phone numbers of 3 individuals who are familiar with your background.

1. Joe [REDACTED] EO, WineDirect - [REDACTED] 2. Greg Chase - President, Napa Wooden
Box - [REDACTED] 3. Bill Harper - retired GM Vallejo Wine Warehouse; Consultant to VVW
and to [REDACTED] nyon Chamber of Commerce - [REDACTED]

Community Participation

Please explain your reasons for wishing to serve and, in your opinion, how you feel you could contribute.

To represent the business community of American Canyon, and business interests generally, by promoting the development and maintenance of beneficial airport services. Due to my employment in the area for 10 years, I understand the needs of the business community, and the 'American Canyon Gateway to Napa Valley' dynamic, in concert with the Napa Brand.

Nature of activity and community location

I served on the Government Affairs Committee of the American Canyon Chamber of Commerce as its Chairman for several years.

Other County Board/Commission/Committee on Which You Serve/Have Served

Only the above.

Public Actions that may impact Credit Rating (List all court or other public administration actions impacting your credit rating within the past ten (10) years)

None.

Electronic Signature Agreement

I meet the criteria required to serve in this position.

☒ Yes ☐ No

I declare under penalty of perjury that the foregoing is true and correct.

☒ Yes ☐ No

Please Agree with the Following Statement

By checking the "I agree" box below, you agree and acknowledge that 1) your application will not be signed in the sense of a traditional paper document, 2) by signing in this alternate manner, you authorize your electronic signature to be valid and binding upon you to the same force and effect as a handwritten signature, and 3) you may still be required to provide a traditional signature at a later date.

☒ I Agree

Electronic Signature (First M. Last)

Stephen L. Waller

Date

February 21st, 2025

STEPHEN L. WALLER

Napa, CA 94558;

RESUME

Summary

Born and raised in New Zealand. DOB June 9, 1949. Left NZ in 1973 to pursue an advertising career in London, UK. Joined DHL International in 1975, and spent 25 years with the DHL Network, including 20 in the US, primarily in the Greater Bay Area. Since 2001, worked in the distressed-company space until joining Western Wine Services, Inc. in 2015, as General Manager/Senior Vice President, my current position. US Citizen.

Education

Wellington College High School, NZ, 1967

NZ Advertising Institute – 2-year Night Course, Advertising Diploma, 1969

Executive Education Program, Haas School of Business, UC Berkeley, 1994

Career

- 1968-1975: Advertising agencies in NZ and London, as Client Services Account Executive.
- 1975: Joined DHL Int'l (London) as sixth employee in Europe/Middle East/Africa Region. Was a key member of the team that developed DHL across the EMEA Region 1975-1980 and established DHL as the major worldwide express service.
- Transferred to DHL USA in 1981 and served 20 years in senior executive positions, including 5 years as SVP of Transportation in the 1990s, responsible for the DHL Airways airline (30 owned aircraft and 70 ACMI leased/chartered aircraft). Also responsible for the CVG Hub and five Import/Export Gateways.
- 2001- 2015:
 - President, CEO or senior executive of several turnaround/distressed businesses, in New York City (Global Delivery Systems), Los Angeles (Midnite Express), S.F. Bay Area (Coast Capital), and Napa (Inertia Beverage Group; Zephyr Express).
 - 2015-present:
 - General Manager/Senior Vice President of Western Wine Services, Inc., American Canyon, CA. WWS is a major participant in the 3PL wine and spirits storage business for wineries and importers, comprising a campus of 10 warehouses, nearly 2 million square feet, and 230 employees.



2/21/2025

Napa County Board of Supervisors
1195 Third Street, Suite 310
Napa, CA 94559

Subject: Letter of Recommendation for Steve Waller for Napa County Airport Board

Dear Members of the Napa County Board of Supervisors,

The American Canyon Chamber of Commerce is pleased to offer our strongest recommendation for Steve Waller for a position on the Napa County Airport Board. We believe Mr. Waller's extensive experience, particularly in transportation logistics and business leadership, makes him an exceptionally qualified candidate.

Mr. Waller has served as Senior Vice President of Western Wine Services, Inc. in American Canyon since 2015. In this role, he has demonstrated exceptional leadership in managing a large-scale logistics operation, overseeing a campus of 10 warehouses and a team of 230 employees. His responsibilities include strategic planning, operational efficiency, and ensuring the smooth flow of goods, all of which are directly relevant to the operational and strategic needs of the Napa County Airport.

His resume highlights a remarkable career spanning international logistics and business management. Notably, his 20-year tenure with DHL International, including five years as Senior Vice President of Transportation, where he managed DHL Airways' fleet of 30 owned and 70 leased aircraft, speaks volumes about his expertise in aviation-related logistics. He possesses a deep understanding of the complexities of transportation, including airport operations, cargo management, and regulatory compliance.

Furthermore, Mr. Waller's experience in turning around distressed businesses demonstrates his ability to analyze complex situations, develop effective strategies, and drive positive outcomes. This skill set is invaluable for a board tasked with advancing the airport's interests and ensuring its long-term viability.

The Napa County Airport Board's purpose, to advance and promote the interest of aviation, advise on airport policies and operations, and work collaboratively to market the airport as a community asset, aligns perfectly with Mr. Waller's professional background. His understanding of transportation logistics, coupled with his business acumen, will enable him to provide valuable insights and contribute to the airport's strategic direction.

We are confident that Steve Waller will be a dedicated and effective member of the Napa County Airport Board. His experience, expertise, and commitment to the community make him an ideal candidate for this important role. We wholeheartedly endorse his application.

Sincerely,

Valerie Zizak-Morais
President/CEO
American Canyon Chamber of Commerce

American Canyon Chamber of Commerce
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American Canyon, Ca 94503
707-552-3650
valerie@amcanchamber.org