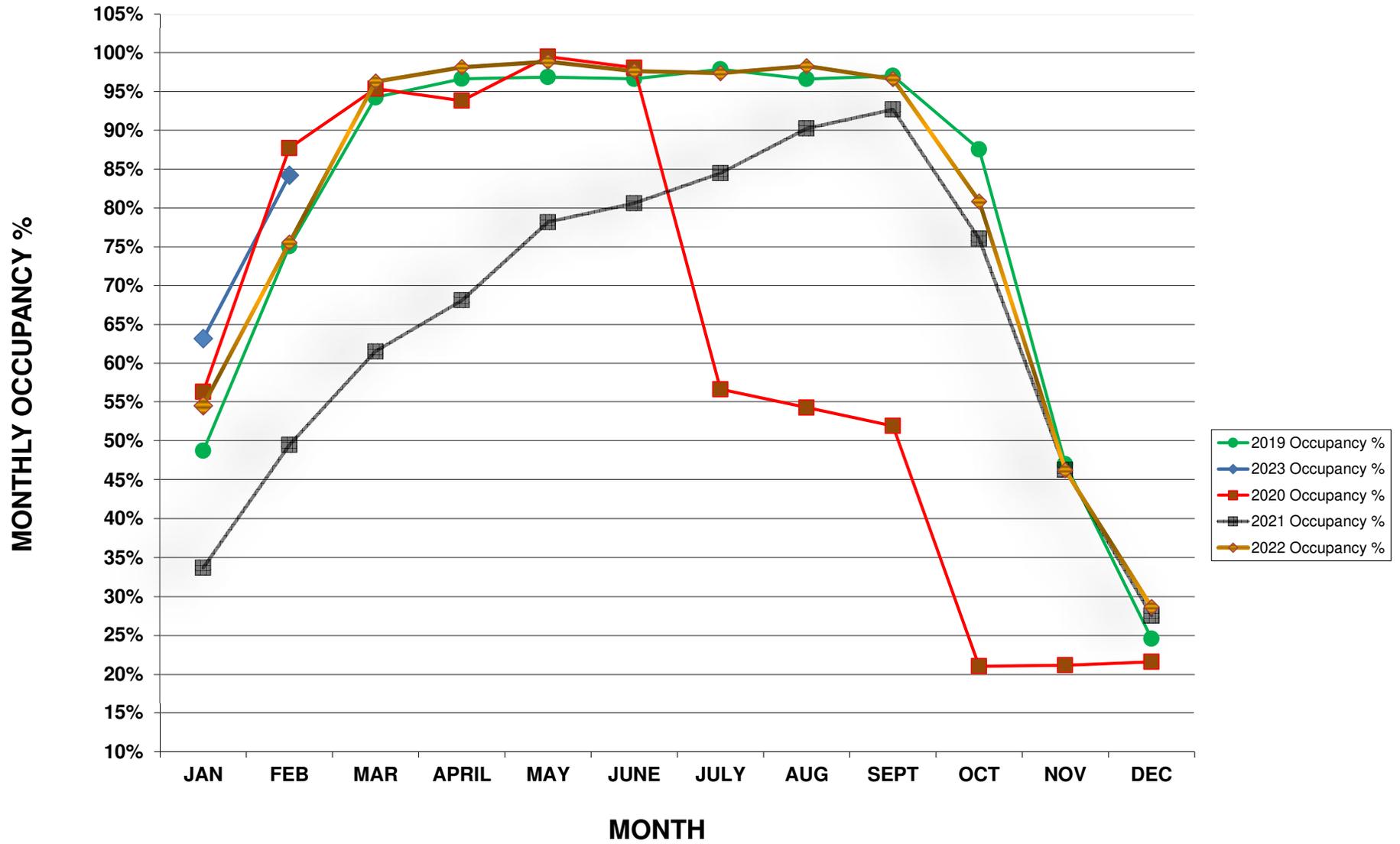


### NC FW HSNNG CENTERS - OCCUPANCY ANALYSIS



CALIFORNIA HUMAN DEVELOPMENT CORPORATION  
 NAPA COUNTY FARMWORKER HOUSING CENTERS  
 OCCUPANCY REPORT  
 FY 2022/2023

For the period of: 7/1/2022 through 2/28/2023

PLAN	TOTALS	ALL SITES	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
2022-23	Available Capacity - Nights		5,580	5,580	5,400	5,580	5,400	1,980	3,780	5,040	5,580	5,400	5,580	5,400	66,300
	Scheduled Capacity - Nights		5,580	5,580	5,400	5,580	4,080	1,860	3,720	4,740	5,580	5,400	5,580	5,400	58,500
	Scheduled Occupancy %		90%	90%	90%	83%	68%	90%	80%	75%	85%	90%	90%	90%	85%
	Monthly Projected Nights		5,022	5,022	4,860	4,650	2,760	1,674	2,976	3,655	4,743	4,860	5,022	4,860	60,004
	YTD Projected Nights		5,022	10,044	14,904	19,554	22,314	23,988	26,964	30,519	-	-	-	-	30,519
	Monthly Actual Nights		5,435	5,486	5,218	4,513	2,497	1,597	3,527	4,247	-	-	-	-	-
	YTD Actual Nights		5,435	10,921	16,139	20,652	23,149	24,746	28,273	32,520	-	-	-	-	32,520
(1)	YTD Actual Occupancy %		97%	98%	97%	93%	88%	88%	89%	89%					89%
(2)	YTD Projected - Occupancy %		90%	90%	90%	88%	85%	85%	85%	84%					84%
(3)	YTD Occupancy % to Projected		106%	109%	108%	106%	104%	103%	105%	107%					107%
(4)	Monthly Actual Occupancy %		97%	98%	97%	81%	81%	86%	95%	90%					90%
(5)	Monthly Projected Occupancy %		90%	90%	90%	83%	68%	90%	80%	75%					75%
(6)	Monthly Occupancy % to Projected		108%	109%	107%	97%	90%	95%	119%	119%					119%
	Rent Earned		76,090.00	82,290.00	78,270.00	67,895.00	37,455.00	23,955.00	52,905.00	61,705.00	-	-	-	-	482,365.00
	Rent Collected		76,801.00	85,271.00	77,160.00	71,670.00	33,585.00	20,835.00	55,305.00	67,395.00	-	-	-	-	488,022.00
	Deposits		65,170.00	91,227.00	71,255.00	74,820.00	42,015.00	20,340.00	50,250.00	67,395.00	-	-	-	-	482,472.00
	Change in Deposits in Transit		11,631.00	(5,956.00)	5,905.00	(3,150.00)	(8,430.00)	495.00	5,055.00	-	-	-	-	-	5,550.00
	YTD NCHA Approved Write Offs														
	Beginning Balance:	N/A	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	(3,207.75)	-	-	-	-	(3,207.75)
	YTD Deposits in Transit														
	Beginning Balance:	15.00	11,646.00	5,690.00	11,595.00	8,445.00	15.00	510.00	5,565.00	5,565.00	-	-	-	-	5,565.00
	YTD Accounts Receivable														
	Beginning Balance:	11,280.00	9,436.00	13,145.00	10,715.00	9,425.00	6,935.00	6,290.00	9,530.00	10,078.00	-	-	-	-	10,078.00
	YTD Prepaid Rents														
	Beginning Balance:	9,609.75	5,269.00	11,959.00	8,419.00	11,104.00	4,744.00	979.00	6,619.00	10,849.00	-	-	-	-	10,849.00
	Monthly Vacancy Loss - \$\$		-	-	-	3,675.00	5,640.00	1,155.00	-	-	-	-	-	-	-
	YTD Vacancy Loss - \$\$		-	-	-	3,675.00	9,315.00	10,470.00	10,470.00	10,470.00	-	-	-	-	10,470.00
	Monthly Vacancy Loss - Nights		-	-	-	245	376	77	-	-	-	-	-	-	-
	YTD Vacancy Loss - Nights		-	-	-	245	621	698	698	698	-	-	-	-	698
	Vacancy Loss based on Projected Occupancy by Site														

I certify that this report is a true and accurate presentation of actual occupancy and earned rent revenue during the reporting period and that these occupancy and earned rent figures were collected in accordance with the purpose and conditions of the contract referenced above.

Mar 7, 2023  
 \_\_\_\_\_  
 Santino Garcia, COO Date  
 California Human Development Corporation

Kevin Flores  
 \_\_\_\_\_  
 Prepared by: Kevin Flores, Admin Assis - Fiscal Analyst Date  
 California Human Development Corporation

- (1) YTD actual nights divided by YTD scheduled capacity nights
- (2) YTD projected nights divided by YTD scheduled capacity nights
- (3) YTD actual nights divided by YTD projected capacity nights
- (4) Monthly actual nights divided by scheduled capacity nights
- (5) Monthly projected nights divided by monthly scheduled capacity nights
- (3) Monthly actual nights divided by YTD projected capacity nights

CALIFORNIA HUMAN DEVELOPMENT CORPORATION  
 NAPA COUNTY FARMWORKER HOUSING CENTERS  
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CALISTOGA	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
<b>2022-23 Available Capacity - Nights</b>	1,860	1,860	1,800	1,860	1,800	60	1,860	1,880	1,860	1,800	1,860	1,800	20,160
Scheduled Capacity - Nights	1,860	1,860	1,800	1,860	1,140	-	1,860	1,880	1,860	1,800	1,860	1,800	19,380
Scheduled Occupancy %	90%	90%	90%	80%	50%	0%	80%	78%	85%	90%	90%	90%	84%
Monthly Projected Nights	1,674	1,674	1,820	1,488	570	-	1,488	1,260	1,581	1,620	1,674	1,620	16,269
YTD Projected Nights	1,674	3,348	4,968	6,456	7,026	7,026	8,514	9,774					9,774
Monthly Actual Nights	1,845	1,854	1,791	1,410	390	-	1,854	1,588	-	-	-	-	
YTD Actual Nights	1,845	3,699	5,480	6,900	7,290	7,290	9,144	10,730					10,730
YTD Actual Occupancy %	99%	99%	99%	93%	86%	86%	88%	89%					89%
YTD Projected - Occupancy %	90%	90%	90%	87%	82%	82%	82%	81%					81%
YTD Occupancy % to Projected	110%	110%	111%	107%	104%	104%	107%	110%					110%
Monthly Actual Occupancy %	99%	100%	100%	78%	34%	N/A	100%	94%					94%
Monthly Projected Occupancy %	90%	90%	90%	80%	50%	0%	80%	78%					78%
Monthly Occupancy % to Projected	110%	111%	111%	95%	68%	N/A	125%	126%					126%
Rent Earned	25,830.00	27,810.00	26,885.00	21,150.00	5,850.00	-	27,810.00	23,790.00	-	-	-	-	189,105.00
Rent Collected	25,891.00	28,688.00	25,770.00	20,655.00	8,015.00	-	30,750.00	23,070.00					160,819.00
Deposits	23,058.00	31,006.00	24,450.00	21,225.00	7,260.00	-	28,500.00	24,855.00	-	-	-	-	160,354.00
Change in Deposits in Transit	2,833.00	(2,338.00)	1,320.00	(570.00)	(1,245.00)	-	2,250.00	(1,785.00)					465.00
YTD NCHA Approved Write Offs													
Beginning Balance	N/A	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	(12.00)	-	-	-	-	(12.00)
YTD Deposits in Transit													
Beginning Balance	-	2,833.00	495.00	1,815.00	1,245.00	-	-	2,250.00	465.00				465.00
YTD Accounts Receivable													
Beginning Balance	266.00	1,750.00	2,662.00	2,572.00	1,657.00	772.00	772.00	1,522.00	2,162.00				2,162.00
YTD Prepaid Rents													
Beginning Balance	24.00	1,557.00	3,327.00	2,142.00	732.00	12.00	12.00	3,702.00	3,612.00				3,612.00
Monthly Vacancy Loss - \$\$	-	-	-	1,170.00	2,700.00	-	-	-	-	-	-	-	
YTD Vacancy Loss - \$\$	-	-	-	1,170.00	3,870.00	3,870.00	3,870.00	3,870.00					3,870.00
Monthly Vacancy Loss - Nights	-	-	-	78	180	-	-	-	-	-	-	-	
YTD Vacancy Loss - Nights	-	-	-	78	258	258	258	258					258
Vacancy Loss based on Projected Occupancy													

CALIFORNIA HUMAN DEVELOPMENT CORPORATION  
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	MONDAVI	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
2022-23	Available Capacity - Nights	1,860	1,860	1,800	1,860	1,800	60	1,860	1,680	1,860	1,800	1,860	1,800	20,100
	Scheduled Capacity - Nights	1,860	1,860	1,800	1,860	1,140	-	1,860	1,680	1,860	1,800	1,860	1,800	19,360
	Scheduled Occupancy %	90%	90%	90%	80%	50%	0%	80%	75%	85%	90%	90%	90%	84%
	Monthly Projected Nights	1,674	1,674	1,620	1,488	570	-	1,488	1,260	1,581	1,620	1,674	1,620	16,269
	YTD Projected Nights	1,674	3,348	4,968	6,456	7,026	7,026	8,514	9,774					9,774
	Monthly Actual Nights	1,742	1,802	1,713	1,321	374	-	1,673	1,609	-	-	-	-	
	YTD Actual Nights	1,742	3,544	5,257	6,578	6,952	6,952	8,625	10,234					10,234
	YTD Actual Occupancy %	94%	95%	95%	89%	82%	82%	83%	88%					85%
	YTD Projected - Occupancy %	90%	90%	90%	87%	82%	82%	82%	81%					81%
	YTD Occupancy % to Projected	104%	106%	106%	102%	99%	99%	101%	105%					105%
	Monthly Actual Occupancy %	94%	97%	95%	71%	33%	N/A	90%	96%					96%
	Monthly Projected Occupancy %	90%	90%	90%	80%	50%	0%	80%	76%					75%
	Monthly Occupancy % to Projected	104%	108%	106%	89%	66%	N/A	112%	128%					128%
	Rent Earned	24,388.00	27,030.00	25,695.00	19,815.00	5,610.00	-	25,095.00	24,135.00	-	-	-	-	151,768.00
	Rent Collected	23,254.00	26,902.00	27,780.00	18,135.00	6,465.00	-	24,555.00	24,180.00	-	-	-	-	151,271.00
	Deposits	18,452.00	28,864.00	24,275.00	22,560.00	8,385.00	-	21,255.00	24,378.00	-	-	-	-	148,166.00
	Change in Deposits in Transit	4,802.00	(1,962.00)	3,505.00	(4,425.00)	(1,920.00)	-	3,300.00	(195.00)					3,105.00
	YTD NCHA Approved Write Offs													
	Beginning Balance	N/A	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(5,064.50)	(6,064.50)					(6,064.50)
	YTD Deposits in Transit													
	Beginning Balance	-	4,802.00	2,840.00	6,345.00	1,920.00	-	3,300.00	3,105.00					3,105.00
	YTD Accounts Receivable													
	Beginning Balance	4,704.00	4,620.00	7,253.00	5,093.00	5,168.00	3,488.00	3,488.00	5,978.00	6,332.00				6,332.00
	YTD Prepaid Rents													
	Beginning Balance	6,824.50	542.00	3,047.00	2,972.00	1,367.00	542.00	542.00	2,492.00	1,892.00				1,892.00
	Monthly Vacancy Loss - \$\$	0.00	0.00	0.00	2,505.00	2,940.00	0.00	0.00	0.00					5,445.00
	YTD Vacancy Loss - \$\$	-	-	-	2,505.00	5,445.00	5,445.00	5,445.00	5,445.00					5,445.00
	Monthly Vacancy Loss - Nights	-	-	-	167	196	-	-	-					363
	YTD Vacancy Loss - Nights	-	-	-	167	363	363	363	363					363
	Vacancy Loss based on Projected Occupancy													

CALIFORNIA HUMAN DEVELOPMENT CORPORATION  
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RIVER RANCH	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE	TOTAL
2022-23 Available Capacity - Nights	1,860	1,860	1,800	1,860	1,800	1,860	80	1,880	1,860	1,800	1,860	1,800	20,100
Scheduled Capacity - Nights	1,860	1,860	1,800	1,860	1,800	1,860	-	1,380	1,860	1,800	1,860	1,800	19,740
Scheduled Occupancy %	90%	90%	90%	90%	90%	90%	0%	78%	85%	90%	90%	90%	88%
Monthly Projected Nights	1,674	1,674	1,620	1,674	1,620	1,674	-	1,036	1,581	1,620	1,674	1,620	17,466
YTD Projected Nights	1,674	3,348	4,968	6,642	8,262	9,936	9,936	10,971					10,871
Monthly Actual Nights	1,848	1,830	1,714	1,782	1,733	1,597	-	1,052	-	-	-	-	
YTD Actual Nights	1,848	3,678	5,392	7,174	8,907	10,504	10,504	11,656					11,556
YTD Actual Occupancy %	99%	99%	98%	97%	97%	95%	95%	83%					93%
YTD Projected - Occupancy %	90%	90%	90%	90%	90%	90%	90%	89%					88%
YTD Occupancy % to Projected	110%	110%	109%	108%	108%	106%	106%	105%					105%
Monthly Actual Occupancy %	99%	98%	95%	96%	96%	86%	N/A	76%					76%
Monthly Projected Occupancy %	90%	90%	90%	90%	90%	90%	0%	75%					75%
Monthly Occupancy % to Projected	110%	109%	106%	106%	107%	95%	N/A	102%					102%
Rent Earned	25,872.00	27,450.00	25,710.00	26,730.00	25,995.00	23,955.00	-	16,780.00	-	-	-	-	171,492.00
Rent Collected	27,656.00	29,701.00	23,610.00	32,880.00	21,105.00	20,835.00	-	20,145.00	-	-	-	-	175,952.00
Deposits	23,660.00	31,357.00	22,530.00	31,035.00	26,370.00	20,340.00	495.00	18,165.00	-	-	-	-	173,962.00
Change in Deposits in Transit	3,996.00	(1,656.00)	1,080.00	1,845.00	(5,265.00)	495.00	(495.00)	1,980.00	-	-	-	-	1,980.00
YTD NCHA Approved Write Offs													
Beginning Balance	N/A	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	1,868.75	-	-	-	1,868.75
YTD Deposits in Transit													
Beginning Balance	15.00	4,011.00	2,356.00	3,435.00	5,280.00	15.00	510.00	15.00	1,996.00				1,996.00
YTD Accounts Receivable													
Beginning Balance	6,310.00	3,066.00	3,230.00	3,050.00	2,600.00	2,675.00	2,030.00	2,030.00	2,586.00				2,586.00
YTD Prepaid Rents													
Beginning Balance	2,761.25	3,170.00	5,585.00	3,305.00	9,005.00	4,190.00	425.00	425.00	6,348.00				5,348.00
Monthly Vacancy Loss - \$\$	0.00	0.00	0.00	0.00	0.00	1,155.00	0.00	0.00					
YTD Vacancy Loss - \$\$	-	-	-	-	-	1,155.00	1,155.00	1,155.00					1,155.00
Monthly Vacancy Loss - Nights	-	-	-	-	-	-	77	-					
YTD Vacancy Loss - Nights	-	-	-	-	-	-	77	77					77
Vacancy Loss based on Projected Occupancy													