



October 6, 2022

Mr. Steve Lederer
Director
Upper Valley Waste Management Agency
1195 3<sup>rd</sup> Street, Napa, Ca. 94559
RE: Notification Letter Request for Assignment of Franchise Agreements Upper Valley Disposal Service and Clover Flat Landfill Inc.

Dear Steve,

It has been our pleasure and honor to serve the Upper Napa Valley for the past 59 years partnering with you in building a fully integrated waste management system comprising of waste collection, recycling processing, composting, waste disposal and a renewable energy system.

The innovations, progress and infrastructure we have made together as an environmental essential service provider and leader in the industry are viewed by state regulators and legislative officials as highly regarded and renowned.

To further build upon what our family started in 1963, the shareholders of the company, Sylvia Pestoni and Linda Sereni, have decided to close this chapter of our family heritage. It is time for a new and stronger partner that will be better poised for California's future regulatory environment. After the passing of our founder Bob Pestoni last year it became apparent that an acquisition was in the best interest for our family, employees and our community.

We have chosen Waste Connections Inc, (WCI) as our suitor because of their proven commitment to safety, integrity, inclusivity and decentralized management model of staying local. We will stay the same local company, the same offices, the same customer service team and same local management team but with a lot more resources and more options for employee benefits and services. WCI provides everything necessary to ensure the continued strength and success of both waste companies and Upper Valley Waste Management Agency.

WCI is a publicly traded company, traded on the New York Stock Exchange and in Canada on the Toronto Stock Exchange. WCI is the third largest waste company in the United States, operating in 43 states and six provinces of across Canada. WCI has a customer base that includes 8 million residential, commercial and industrial accounts. WCI employees over 23,000

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employees and operates 97 landfills throughout the United States and 9 in California including the Potrero Hills Landfill in Solano County who already partners with the County of Napa for solid waste disposal.

We promise a smooth and seamless transition. All aspects of our current franchise agreements with the Upper Valley Waste Management Authority will remain unchanged. For the benefit of all parties, we request your assistance with the board in obtaining the JPA's consent to this change in ownership.

Please see attachment regarding California Companies owned by WCI.

Respectfully yours,

Christy Pestoni Chief Operating Officer Upper Valley Disposal & Recycling Clover Flat Resource Recovery Park <u>Christy@uvds.com</u>

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