
Application for Appointment to Board, Commission, Committee, Task Force or Position

Applicants appointed by the Board of Supervisors will be required to take an oath of office. All applications will be kept on file for one year from the date of application.

Public Records Act

Applications are public records that are subject to disclosure under the California Public Records Act. Information provided by the applicant is not regarded as confidential except for the addresses and phone numbers of references and the applicant's personal information including home and work addresses, phone numbers and email address.

Form 700 Conflict of Interest Code

[California Fair Political Practices Website](#)

Please note that appointees may be required by state law and county conflict of interest code to file financial disclosure statements.

Which Boards would you like to apply for?

Napa Solano Agency on Aging Advisory Council: Submitted

Category of Membership for Which You Are Applying

Napa County Representative

Profile

Michael

First Name

O'connell

Last Name

Middle
Initial

Email Address

Home Address

Suite or Apt

Napa

City

CA

State

94558

Postal Code

Which supervisorial district do you reside in? *

☒ District 2

To find your supervisorial district go to <https://www.countyofnapa.org/1334/About-the-Board>, click on "Look Up My District" and enter your address.

Primary Phone

Michael O'connell

Employer

Job Title

Occupation

Michael O'connell

Other County Board/Commission/Committee on Which You Serve/Have Served

Blessing Bag Ministry Committee, St. Apollinaris Catholic Church, 3700 Lassen Street, Napa, CA 94558: Board committee member that leads efforts to support the unhoused and vulnerable neighbors by providing them with small acts of kindness through provision of personal items (toiletries, bottled water, socks, food) in Napa County. Abode Services, Heritage House/Valle Verde House, 3700 Valle Verde Drive, Napa, CA 94558: Collaborate with Abode staff in supporting programs and services that support provision of stable housing, onsite support services, and community space for low-income households, agricultural workers, and those exiting homelessness. California Association of Healthcare Leaders (CAHL), 1200 Gough Street, San Francisco, CA 94109, Member of three committees (Career Development and Transition, Senior Executive Engagement, and Mentorship) to advance healthcare leadership excellence and improve the lives of the communities it serves through professional development, mentorship, and networking within in 50 of California's 58 counties for its 1,700 members. City of Napa Senior Advisory Commission, 955 School Street, Napa, CA 94558: The City of Napa's Senior Advisory Commission acts as an advisory body to the City Council and Parks and Recreation Services Director, promoting the quality of life for seniors. Its purpose is to provide input on senior programs, recommend policies for the Napa Senior Center, advocate for senior issues, and encourage regional collaboration. Medical Group Management Association, 104 Inverness Terrace East, Englewood, CO 80112: Former Board Member supporting professional development, networking, and educational programming for 60,000 members.

Public Actions that may impact Credit Rating (List all court or other public administration actions impacting your credit rating within the past ten (10) years)

N/A

Electronic Signature Agreement

I meet the criteria required to serve in this position.

☒ Yes ☐ No

I declare under penalty of perjury that the foregoing is true and correct.

☒ Yes ☐ No

Please Agree with the Following Statement

By checking the "I agree" box below, you agree and acknowledge that 1) your application will not be signed in the sense of a traditional paper document, 2) by signing in this alternate manner, you authorize your electronic signature to be valid and binding upon you to the same force and effect as a handwritten signature, and 3) you may still be required to provide a traditional signature at a later date.

☒ I Agree

Electronic Signature (First M. Last)

Michael O'Connell

Michael O'connell

Date

06/25/2026

MICHAEL A. O'CONNELL, MHA, FACMPE, FACHE

Napa, CA |
LinkedIn:

| Email:

CHIEF OPERATING OFFICER / VP OPERATIONS — MEDICAL GROUP & AMBULATORY ENTERPRISE

Turnaround + growth leader | Multi-site operations | Dyad leadership | Performance improvement

EXECUTIVE SUMMARY

Healthcare executive with 25+ years leading enterprise operations, performance improvement, and strategic execution across academic health systems, physician enterprises, medical foundations, ACOs, and multi-site ambulatory networks. Track record of building high-performing teams, aligning dyad leadership models, and delivering measurable improvements in quality/safety, access, patient experience, employee engagement, compliance, and financial performance. Extensive experience in complex environments including union workforces, academic governance, multi-stakeholder funds flow, value-based care, and large-scale transformation.

CORE LEADERSHIP STRENGTHS

Physician enterprise operations | Medical group operations | Ambulatory strategy | Access optimization | Provider productivity (wRVU) + panel optimization | Multi-site standardization | Network optimization | Dyad leadership + governance | Revenue cycle + margin recovery | Quality & safety | Patient experience | Workforce engagement | Budgeting/forecasting | Transformation execution | Compliance + risk

CAREER HIGHLIGHTS

- Led operations within a joint academic medical enterprise spanning **12 hospitals** and a physician network representing **40% of NJ physicians**, supporting **2M+ ambulatory visits**, **6.5M wRVUs**, **\$1.7B net operating revenue**, **3,500 providers**, **5,000 employees**, and **365 locations**.
 - Served as COO of a Stanford-aligned medical foundation/physician network with **70 sites**, **1,200 employees**, **400 providers**, and **\$600M revenue**, driving year-over-year improvement across finance, quality/safety, patient experience, and engagement.
 - Led operations for an MSSP/ACO environment generating **13M–17M annual savings** (year-over-year) and supported broader value-based and capitated arrangements.
 - Delivered major transformation including **space consolidation (500K sq ft portfolio)**, access optimization, and pandemic-era rapid scaling of video visits and respiratory/vaccine center operations.
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PROFESSIONAL EXPERIENCE

HEALTHCARE SOLUTIONS — Napa, CA | 2024–Present

Principal Consultant

- Advise C-suite and operational leaders on enterprise initiatives spanning workforce strategy, recruitment, program development, financial improvement, and change management.
- Develop and execute strategic and operational plans to improve access, productivity, service, safety, and financial outcomes.
- Provide executive career transition support and leadership coaching aligned to next-role readiness.

RWJBARNABAS HEALTH / RUTGERS HEALTH — West Orange, NJ | 2022–2023

Interim Chief Operating Officer, Medical Group

- Led development and execution of the **2023 operational plan** and **2023–2024 budget**, driving improvement across quality, safety, engagement, network optimization, and profitability; **exceeded 2023 financial targets and productivity** (first time since medical group formation).
- Aligned incentives across hospitals and eight service lines to advance an integrated network supporting accountable care and value-based care models.
- Established **two new joint governance committees** to enable aligned funds-flow and approval processes for new provider/staff investments across the School of Medicine, hospitals, and medical group.

- Managed clinical operations for Rutgers University School of Medicine clinics: **1,000 providers, 140 subspecialties, 12 clinical departments**, and academic chairs within complex multi-union environments.

STANFORD MEDICINE PARTNERS (SMP) — Newark, CA | 2017–2022

Chief Operating Officer, Stanford Medicine Partners

- Directed medical foundation operations including HR/talent acquisition, finance, revenue cycle, call center, HIM, compliance/risk, PMO, facilities/asset management, IT, supply chain, emergency management, EHS/security, patient experience, IDHE, contract management, clinical educators, imaging, lab, and procedure/policy implementation.
- Partnered with academic faculty in **18 specialties** across **5 practice models**, enabling community-based access aligned with Stanford hospitals.
- Provided executive oversight for accountable care operations including clinical operations, care coordination, population health, quality improvement, contracting/payer relations, informatics/HIE, legal/compliance, staffing/credentialing, governance, marketing, and communications.
- Supported MSSP operations generating **13M–17M year-over-year savings**; helped drive a broader value-based portfolio including capitated plans and Medicare Advantage arrangements.
- Achieved a **20% bottom-line financial recovery** through operational redesign and dyad leadership model implementation with aligned incentives.
- Led access optimization and resource utilization initiatives improving same-day access and specialty-specific access management.
- Consolidated practice footprint across a **500K sq ft office space portfolio** to improve operational efficiency and standardization.
- Led COVID-19 operational response including regional respiratory/vaccine centers and rapid expansion of video visits; chaired/led a Video Visit Task Force establishing specialty-specific guiding principles.

CLEVELAND CLINIC — Cleveland, OH | 2000–2017

Vice President Operations and MSO Executive Director

- Directed inpatient and outpatient clinical and support service operations, including union workforce leadership and integrated service line operating models.
- Led multiple support service departments to top-tier results in patient experience, employee engagement, productivity, and financial performance (environmental, dietary, medical records, transport, safety/security).
- Developed and scaled programs across cardiac cath/interventional radiology, behavioral health, anticoagulation/CHF/cardiac rehab/pulmonary rehab, bedside delivery and retail pharmacy, nursing home lab services, infusion, occupational health, materials management, and ancillary services.
- Advanced “Likelihood to Recommend” patient experience performance to the **80th–90th percentiles** through a comprehensive patient experience strategy; received **four President’s awards** for employee engagement achievement.
- Directed physician recruitment, contract negotiations, and operational support for **100 physicians**; managed physician compensation and incentive approaches in academic/community settings.

MEMORIAL HEALTH SYSTEM (now Beacon Health System) — South Bend, IN

Director of Operations, Memorial Medical Group (MMG)

- Built standardized integration/support services for acquired practices spanning billing/records, staffing, supply chain, and capital planning.
- Developed four primary care referral centers (**15K sq ft**) incorporating primary/specialty care, imaging, lab, and procedural services.
- Led physician governance committees and helped develop physician leadership development programming.

MERCY HEALTH SERVICES (now Trinity Health) — Farmington Hills, MI**Project Manager, Professional and Physician Services; Administrative Fellow**

- Managed cross-functional projects in physician recruitment, leadership development, GME, nursing, CQI, imaging, lab, pharmacy, Joint Commission readiness, analytics/benchmarking, physician advisory councils, and quality services.

EDUCATION & CREDENTIALS

Master of Health Administration (MHA) — Saint Louis University, Saint Louis, MO

Bachelor of Science — University of Illinois, Urbana-Champaign, IL

Credentials: FACMPE | FACHE

SELECTED PRESENTATIONS

- Creating Innovative Training Programs for Healthcare Leaders — MGMA Leaders Conference, Orlando, FL (Sept 2025)
- Leading Transformational Change Through Serving Leadership — MGMA Medical Practice Excellence Conference, Denver, CO (Oct 2024)
- Developing Strategies to Address Ambulatory Care Front-Line Staff Burnout — ACHE Congress on Healthcare Leadership, Chicago, IL (Mar 2023)

SELECTED PUBLICATIONS / AWARDS

- “Rev Up Your Practice’s Revenue” — Physicians Practice (Feb 2023)
- ACHE California Chapter — Senior-Level Healthcare Executive President’s Award (2023)
- ACHE — Exemplary Service Award (2020)