

FIRST AMENDMENT TO NAPA COUNTY AGREEMENT NO. 250148B

PROFESSIONAL SERVICES AGREEMENT

THIS AGREEMENT is made and entered into in Napa County, California, this 4th day of February, 2025 (“Effective Date”), by and between Napa County, a political subdivision of the State of California, hereinafter referred to as “County,” and Axon Enterprise, Inc. a Delaware Corporation whose address is 17800 N. 85th St., Scottsdale, Arizona 85255, hereinafter referred to as “CONTRACTOR.”

RECITALS

- A. On August 20, 2024, COUNTY, and CONTRACTOR entered into Agreement No. 250148B (“the Agreement”) whereby CONTRACTOR agreed to provide to COUNTY, and COUNTY agreed to pay CONTRACTOR for the provision of specialized services, as authorized by Government Code Section 31000, related to the purchase of the Axon Officer Safety Plan 10 Premium; and
- B. The parties now wish to amend the Agreement to increase the compensation amount to purchase additional Axon body worn cameras, associated equipment and software licenses; and
- C. COUNTY and CONTRACTOR hereby agree to amend the Agreement in the manner set forth below.

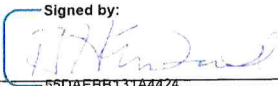
TERMS

- 1) CONTRACTOR agrees to provide, and COUNTY agrees to purchase and pay for those services and products listed in Exhibit B-1, attached to this Amendment and incorporated here by reference. The purchase and provision of services and products shall be in accordance with the terms of the Agreement and at the rates set forth in applicable exhibit.
- 2) Except as provided above, the terms and conditions of the Agreement shall remain in full force and effect and previously approved.

[Remainder of this page left blank intentionally; signature page follows]

IN WITNESS WHEREOF, this Agreement is executed by County, acting by and through the Chair of the Board of Supervisors, and by CONTRACTOR through its duly authorized officer(s).

AXON ENTERPRISE, INC.

Signed by:
By 
ROBERT E. DRISCOLL, JR, Deputy General Counsel

NAPA COUNTY, a political subdivision of
the State of California

By _____
ANNE COTTRELL, Chair of the Board of
Supervisors

APPROVED AS TO FORM Office of County Counsel By: S. Darbinian Deputy County Counsel Date: February 4th, 2025	APPROVED BY THE NAPA COUNTY BOARD OF SUPERVISORS Date: _____ Processed By: _____ Deputy Clerk of the Board	ATTEST: NEHA HOSKINS Clerk of the Board of Supervisors By: _____
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Exhibit B-1



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-618644-45678.736BM

Issued: 01/21/2025

Quote Expiration: 03/28/2025

Estimated Contract Start Date: 03/01/2025

Account Number: 115661

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Napa County Sheriff's Office - CA 1535 Airport Blvd Napa, CA 94558-6292 USA	Napa County Sheriff's Office - CA 1535 Airport Blvd Napa CA 94558-6292 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brian Moutinho Phone: +1 9168062275 Email: bmoutinho@axon.com Fax:	Nicholas Billings Phone: (707) 299-1365 Email: nicholas.billings@countyofnapa.org Fax: (707) 253-4193

Quote Summary

Program Length	57 Months
TOTAL COST	\$7,116.21
ESTIMATED TOTAL W/ TAX	\$7,395.91

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Feb 2025	\$1,423.25	\$55.93	\$1,479.18
Nov 2025	\$1,423.24	\$55.93	\$1,479.17
Nov 2026	\$1,423.24	\$55.93	\$1,479.17
Nov 2027	\$1,423.24	\$55.93	\$1,479.17
Nov 2028	\$1,423.24	\$55.98	\$1,479.22
Total	\$7,116.21	\$279.70	\$7,395.91

Quote Unbundled Price:	\$7,116.21
Quote List Price:	\$7,116.21
Quote Subtotal:	\$7,116.21

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	3			\$25.00	\$25.00	\$75.00	\$5.81	\$80.81
70112	AXON SIGNAL - VEHICLE	3			\$279.00	\$279.00	\$837.00	\$64.87	\$901.87
H00001	AB4 Camera Bundle	3			\$899.00	\$899.00	\$2,697.00	\$209.02	\$2,906.02
A la Carte Software									
73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	3	57		\$20.51	\$20.51	\$3,507.21	\$0.00	\$3,507.21
Total							\$7,116.21	\$279.70	\$7,395.91

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	02/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	4	1	02/01/2025
AB4 Camera Bundle	74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR RAPIDLOCK	4	1	02/01/2025
A la Carte	70112	AXON SIGNAL - VEHICLE	3	1	02/01/2025
A la Carte	70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	3	1	02/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	3	03/01/2025	11/30/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1535 Airport Blvd	Napa	CA	94558-6292	USA

Payment Details

Feb 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	70112	AXON SIGNAL - VEHICLE	3	\$167.40	\$12.97	\$180.37
Annual Payment 1	70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	3	\$15.00	\$1.16	\$16.16
Annual Payment 1	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	3	\$701.45	\$0.00	\$701.45
Annual Payment 1	H00001	AB4 Camera Bundle	3	\$539.40	\$41.80	\$581.20
Total				\$1,423.25	\$55.93	\$1,479.18

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	70112	AXON SIGNAL - VEHICLE	3	\$167.40	\$12.97	\$180.37
Annual Payment 2	70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	3	\$15.00	\$1.16	\$16.16
Annual Payment 2	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	3	\$701.44	\$0.00	\$701.44
Annual Payment 2	H00001	AB4 Camera Bundle	3	\$539.40	\$41.80	\$581.20
Total				\$1,423.24	\$55.93	\$1,479.17

Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	70112	AXON SIGNAL - VEHICLE	3	\$167.40	\$12.97	\$180.37
Annual Payment 3	70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	3	\$15.00	\$1.16	\$16.16
Annual Payment 3	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	3	\$701.44	\$0.00	\$701.44
Annual Payment 3	H00001	AB4 Camera Bundle	3	\$539.40	\$41.80	\$581.20
Total				\$1,423.24	\$55.93	\$1,479.17

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	70112	AXON SIGNAL - VEHICLE	3	\$167.40	\$12.97	\$180.37
Annual Payment 4	70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	3	\$15.00	\$1.16	\$16.16
Annual Payment 4	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	3	\$701.44	\$0.00	\$701.44
Annual Payment 4	H00001	AB4 Camera Bundle	3	\$539.40	\$41.80	\$581.20
Total				\$1,423.24	\$55.93	\$1,479.17

Nov 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	70112	AXON SIGNAL - VEHICLE	3	\$167.40	\$12.99	\$180.39
Annual Payment 5	70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	3	\$15.00	\$1.17	\$16.17
Annual Payment 5	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	3	\$701.44	\$0.00	\$701.44
Annual Payment 5	H00001	AB4 Camera Bundle	3	\$539.40	\$41.82	\$581.22
Total				\$1,423.24	\$55.98	\$1,479.22

Docusign Envelope ID: 7C0F874B-E0A1-487B-A484-774A725251BE

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Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.



