

SECOND AMENDMENT TO NAPA COUNTY AGREEMENT NO. 210016B

THIS SECOND AMENDMENT TO AGREEMENT NO. 210016B is made and entered into as of this 1st day of July, 2022 by and between NAPA COUNTY, a political subdivision of the State of California, hereinafter referred to as “COUNTY,” and Axon Enterprise, Inc., a Delaware corporation, whose mailing address is 17800 N 85th St., Scottsdale, Arizona 85255, hereinafter referred to as “CONTRACTOR.”

RECITALS

WHEREAS, on June 23, 2020, COUNTY, and CONTRACTOR entered into Agreement No.210016B (“the Agreement”) whereby CONTRACTOR agreed to provide to COUNTY, and COUNTY agreed to pay CONTRACTOR for the provision of specialized services, as authorized by Government Code Section 31000, related to the purchase of a Body Worn Camera (BWC) system, including software applications and support, and conducted energy devices (tasers); and

WHEREAS, on December 15, 2020, COUNTY and CONTRACTOR executed Amendment No. 1 to revise the scope of services, compensation provisions and add replacement of an interview room system; and

WHEREAS, the parties now wish to amend the Agreement to increase the compensation amount to purchase additional body worn cameras.

NOW, THEREFORE, COUNTY and CONTRACTOR hereby agree to amend the Agreement in the manner set forth below.

TERMS

- 1) CONTRACTOR agrees to provide, and COUNTY agrees to purchase those services and products described in Exhibit B-2, attached to this Amendment and incorporated here by reference. The purchase and provision of the services and products shall be in accordance with the terms of the Agreement and at the rates set forth in the applicable exhibits.
- 2) Except as provided above, the terms and conditions of the Agreement shall remain in full force and effect as previously approved.

IN WITNESS WHEREOF, the parties hereto executed this Second Amendment to the Agreement as of the date first above written.

AXON ENTERPRISE, INC.

By _____
ROBERT DRISCOLL,
VP, Associate General Counsel

“CONTRACTOR”

NAPA COUNTY, a political subdivision of
the State of California

By _____
RYAN GREGORY, Chair of the Board of
Supervisors

“COUNTY”

<p>APPROVED AS TO FORM Office of County Counsel</p> <p>By: <i>S. Darbinian</i> Deputy County Counsel</p> <p>Date: June 10, 2022</p>	<p>APPROVED BY THE NAPA COUNTY BOARD OF SUPERVISORS</p> <p>Date: _____ Processed By: _____ _____ Deputy Clerk of the Board</p>	<p>ATTEST: NEHA HOSKINS Clerk of the Board of Supervisors</p> <p>By: _____</p>
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EXHIBIT B-2



Axon Enterprise, Inc. 17800
 N 85th St. Scottsdale, Arizona
 85255 United States
 VAT: 86-0741227 Domestic:
 (800) 978-2737 International:
 +1.800.978.2737

Q-375610-44621.886CM

Issued: 03/01/2022

➔ Quote Expiration:

Estimated Contract Start Date: 07/01/2022

Account Number: 115661

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery;Invoice-1535 Airport Blvd 1535 Airport Blvd Napa, CA 94558-6292 USA	Napa County Sheriff's Office - CA 1535 Airport Blvd Napa, CA 94558-6292 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chris Morton Phone: +1 2063106165 Email: cmorton@axon.com Fax:	Nicholas Billings Phone: (707) 253-4591 Email: nicholas.billings@countyofnapa.org Fax: (707) 253-4193

Quote Summary

Program Length	38 Months
TOTAL COST	\$24,727.40
ESTIMATED TOTAL W/ TAX	\$25,813.57

Discount Summary

Average Savings Per Year	\$7,771.81
TOTAL SAVINGS	\$24,610.73

Payment Summary

Date	Subtotal	Tax	Total
2022	\$8,242.46	\$362.03	\$8,604.49
Aug 2023	\$8,242.47	\$362.07	\$8,604.54
Aug 2024	\$8,242.47	\$362.07	\$8,604.54
Total	\$24,727.40	\$1,086.17	\$25,813.57

Quote Unbundled Price:	\$49,341.30
Quote List Price:	\$25,682.50
Quote Subtotal:	\$24,727.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
20470	UNLIMITED 7 + TRUE UP 1	2	24		\$15.50	\$15.50	\$744.00	\$57.66	\$801.66
Unlimited7+	2021 Unlimited 7+ Bundle	2	38	\$474.99	\$169.00	\$169.00	\$12,844.00	\$165.21	\$13,009.21
BWCamTAP	Body Worn Camera TAP Bundle	3	38	\$31.54	\$28.00	\$23.28	\$2,654.40	\$205.71	\$2,860.11
A la Carte Hardware									
11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	10			\$41.75	\$0.00	\$0.00	\$0.00	\$0.00
AB3C	AB3 Camera Bundle	5			\$699.00	\$699.00	\$3,495.00	\$270.86	\$3,765.86
AB3C	AB3 Camera Bundle	5			\$699.00	\$699.00	\$3,495.00	\$270.86	\$3,765.86
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,495.00	\$1,495.00	\$1,495.00	\$115.87	\$1,610.87
Total							\$24,727.40	\$1,086.17	\$25,813.57

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 Unlimited 7+ Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	4	06/01/2022
2021 Unlimited 7+ Bundle	75015	SIGNAL SIDEARM KIT	2	06/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	6	06/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	6	06/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	5	06/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	5	06/01/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	6	06/01/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	6	06/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	06/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	06/01/2022
A la Carte	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	10	06/01/2022
2021 Unlimited 7+ Bundle	73309	AXON CAMERA REFRESH ONE	2	08/01/2025
2021 Unlimited 7+ Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	08/01/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	3	08/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Unlimited 7+ Bundle	73478	REDACTION ASSISTANT USER LICENSE	2	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	73618	CITIZEN FOR COMMUNITIES USER LICENSE	2	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	73680	RESPOND DEVICE PLUS LICENSE-	2	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	73682	AUTO TAGGING LICENSE	2	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	20	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	2	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	73739	PERFORMANCE LICENSE	2	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	2	07/01/2022	08/31/2025

Services

Bundle	Item	Description	QTY
2021 Unlimited 7+ Bundle	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	2
2021 Unlimited 7+ Bundle	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
2021 Unlimited 7+ Bundle	80190	Evidence.com Channel Services	1
2021 Unlimited 7+ Bundle	80223	INACTIVE CHANNEL LICENSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Unlimited 7+ Bundle	80464	EXT WARRANTY, CAMERA (TAP)	2	07/01/2022	08/31/2025
2021 Unlimited 7+ Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	07/01/2022	08/31/2025
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	3	07/01/2022	08/31/2025

Payment Details

Jul 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	10	\$0.00	\$0.00	\$0.00
Year 3	20470	UNLIMITED 7 + TRUE UP 1	2	\$248.00	\$19.22	\$267.22
Year 3	AB3C	AB3 Camera Bundle	5	\$1,165.00	\$90.29	\$1,255.29
Year 3	AB3C	AB3 Camera Bundle	5	\$1,165.00	\$90.29	\$1,255.29
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$498.33	\$38.62	\$536.95
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	3	\$884.79	\$68.53	\$953.32
Year 3	Unlimited7+	2021 Unlimited 7+ Bundle	2	\$4,281.34	\$55.08	\$4,336.42
Total				\$8,242.46	\$362.03	\$8,604.49

Aug 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	10	\$0.00	\$0.00	\$0.00
Year 4	20470	UNLIMITED 7 + TRUE UP 1	2	\$248.00	\$19.22	\$267.22
Year 4	AB3C	AB3 Camera Bundle	5	\$1,165.00	\$90.29	\$1,255.29
Year 4	AB3C	AB3 Camera Bundle	5	\$1,165.00	\$90.29	\$1,255.29
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$498.33	\$38.62	\$536.95
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	3	\$884.80	\$68.57	\$953.37
Year 4	Unlimited7+	2021 Unlimited 7+ Bundle	2	\$4,281.34	\$55.08	\$4,336.42
Total				\$8,242.47	\$362.07	\$8,604.54

Aug 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	10	\$0.00	\$0.00	\$0.00
Year 5	20470	UNLIMITED 7 + TRUE UP 1	2	\$248.00	\$19.22	\$267.22
Year 5	AB3C	AB3 Camera Bundle	5	\$1,165.00	\$90.29	\$1,255.29
Year 5	AB3C	AB3 Camera Bundle	5	\$1,165.00	\$90.29	\$1,255.29
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$498.33	\$38.62	\$536.95
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	3	\$884.80	\$68.57	\$953.37
Year 5	Unlimited7+	2021 Unlimited 7+ Bundle	2	\$4,281.34	\$55.08	\$4,336.42
Total				\$8,242.47	\$362.07	\$8,604.54